

Powering the Mission

From Access to Implementation: Turning Microsoft Tools into Impact for Nonprofits

Powered by

- **Sibasi** – Microsoft Gold Partner
- **4Sight Dynamics Africa**
- **Microsoft** Elevate

Webinar – 25th May 2026

Housekeeping



Recording

This session will be recorded and once our marketing team has worked their magic, it'll be sent to your inboxes within 6 business days.



Q&A

Ask questions throughout the presentation using the Q&A feature within Teams.

Today's Agenda

90 min total

01

Welcome & Introductions

5 mins

02

The Role of Technology in Nonprofit Growth

10 mins

03

Overview of Microsoft Nonprofit Offers & Grants

15 mins

04

Live Demo: Getting Started with Microsoft Tools

15 mins

05

Use Cases: Real Impact for NPOs

10 mins

06

Q&A Session

5–10 mins

1. Welcome Note & Introductions



Salomay Gower – Microsoft Surestep Ambassador
Wanjiku Munyaka – Microsoft Elevate



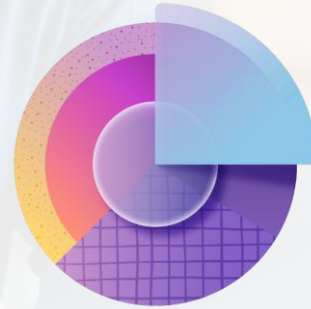


Deliver programs more effectively

Improve field visibility, streamline workflows, and use data to maximize impact across diverse and often remote communities

Core Areas

for a Non-Profit in this era



Better Stakeholder Engagement

Connect with donors and meet expectations, improve field visibility, streamline workflows, and use data to maximize impact across diverse and often remote communities



Operational Efficiency & Security

Strengthen internal systems with secure, modern, and cost-effective tools that support compliance and resilience despite infrastructure constraints.

Turning challenges into opportunities through tech



Delivery constraints

85% of survey respondents expect service demand to increase in 2025, resulting in waitlist increases and delays¹



Staffing challenges

Nonprofit workers report being stressed and burnt out by workload, demand for new skills⁶
74% of nonprofits reported job vacancies that they are having a difficult time filling²



Donor acquisition and retention

Donor counts continue declining with small donors down 12.4%. Donor retention continues to decline (-4.6%), marking the fourth consecutive year of year-over-year decreases³



Personalized communication

77% of nonprofits believe personalizing donor communication is critical yet only 44% are 'always' personalizing communications⁴



Complex Financial Environment

Changes in fundraising sources, compliance, data challenges and demand for services create financial instability.

Roughly half of US-based nonprofits report being at risk financially⁵



Decision-making inefficiency

Fragmented data systems and manual processes slow decision-making, increase the risk of errors and slow service delivery.

60% of nonprofit leaders cite outdated technology as a barrier to operational efficiency⁷

By leveraging AI & Technology, nonprofits can streamline operations, gain valuable insights, protect data, and ensure compliance with funding sources and regulations

¹NFF, [State of Nonprofit Sector](#), 2025 | ²National Council of Nonprofits, 2023 | ³AFP Global | ⁴Twilio | ⁵Candid | ⁶Philanthropy, 2023 | Sage, ⁷2024 Nonprofit Technology Trends Survey

World-class technology, priced for mission impact

Microsoft Elevate provides responsible, affordable, and accessible cloud and AI tools — Azure, Dynamics 365, and Microsoft 365 — to eligible nonprofits worldwide through grants and deep discounts.



FREE

Microsoft 365 Business Basic
for up to 300 users



\$2,000

Azure cloud credits
granted every year



75% off

commercial pricing
across premium SKUs



3 days

typical eligibility
verification turnaround

Eligibility varies by country. Sibasi can verify and onboard your organization.

Four pillars. One platform.

Microsoft's nonprofit offers cluster around four outcomes every mission-driven team needs. Build your stack one pillar at a time.



01

Work productively

Microsoft 365 apps, Teams, email, and cloud storage — the daily toolkit for every staff member and volunteer.



02

Stay secure

Enterprise-grade protection for identities, devices, email, and data — designed for organizations with high turnover.



03

Measure impact

Power BI dashboards that turn programme data into clear stories for donors, boards, and beneficiaries.



04

Scale with cloud & AI

Azure credits, Dynamics 365, Power Apps, and Copilot — automate operations and unlock AI for the whole organization.

Microsoft 365 — pick the plan that fits

All plans include Teams, Word, Excel, PowerPoint, Outlook, OneDrive, and Microsoft 365 Copilot Chat at no extra charge.

START HERE

Business Basic

FREE

up to 300 users

Web + mobile apps, Teams,
1 TB storage, essential
security.

Business Premium

\$5.50

per user / month

Adds desktop apps +
enterprise-grade security
and access management.

Microsoft 365 E3

\$9.00

per user / month

Unified endpoint, identity &
access management.
Windows for Enterprise.

Microsoft 365 E5

\$22.80

per user / month

E3 plus advanced security,
analytics, and best-in-class
apps.

Microsoft 365 F3

\$2.00

per user / month

Built for field staff and
volunteers — email, Teams,
device management.



Tip: most nonprofits start with Business Basic (free) and upgrade specific roles to Business Premium for security and desktop apps.

Copilot — your AI co-worker, ready today

INCLUDED • FREE

Microsoft 365 Copilot Chat

Secure, web-grounded AI chat — already in your Microsoft 365 subscription.

- ✓ Draft donor letters and proposal sections
- ✓ Brainstorm campaign ideas in seconds
- ✓ Visualize data and summarize reports
- ✓ Quickly find policies, contacts, and answers

ADD-ON • \$25.50 / USER / MONTH

Microsoft 365 Copilot

AI that works inside Word, Excel, Outlook, Teams, and PowerPoint — with custom agents for your processes.

- ✓ Generate first drafts of reports in Word
- ✓ Build Excel models from a plain-English brief
- ✓ Summarize Teams meetings and follow-ups
- ✓ Automate processes with custom agents

Start free with Copilot Chat. Upgrade power users to full Copilot when you're ready.

Enterprise-grade security, nonprofit pricing

Layer security on top of Business Premium. All available as add-ons, all priced per user per month.



Microsoft Defender Suite

\$4.00 / user / month

Advanced endpoint, email, identity, and cloud-app threat protection.



Microsoft Purview Suite

\$4.00 / user / month

Data security, compliance, eDiscovery, and insider risk management.



Defender + Purview Combo

\$6.00 / user / month

Both suites bundled — comprehensive security and compliance.



Microsoft Entra

\$4.80 / user / month

Identity and access management — ideal for high staff/volunteer turnover.



Microsoft Intune

\$4.00 / user / month

Manage staff and volunteer devices from a single secure console.



Why this matters: nonprofits handle sensitive donor, beneficiary, and financial data — and are increasingly targeted by phishing.

Power BI — turn programme data into impact stories

From spreadsheets to dashboards

Donors, boards, and regulators expect evidence — not just narratives. Power BI lets your team build interactive dashboards from the data you already collect in Excel, SharePoint, KoboToolbox, or any database.

- ✓ M&E dashboards for programme officers
- ✓ Real-time grant burn-rate for finance
- ✓ Beneficiary reach maps for donor reports
- ✓ Board-pack KPIs refreshed automatically

Power BI Desktop

FREE

Build rich, interactive reports on your desktop. No subscription required.

Power BI Pro

\$3.00

per user / month

Publish, share, and collaborate on dashboards across your organization.

Azure — cloud infrastructure for the mission

Move workloads off ageing servers. Reduce risk, save costs, scale only when needed.

FEATURED OFFER • GRANTED

Annual Azure Grant

\$2,000

in credits, every year

Use across the full Azure portfolio: virtual machines, databases, AI services, storage, and the Nonprofit Onboarding Concierge.



End-of-Support coverage

Move Windows Server 2012/R2 and SQL Server 2012 to Azure for 3 extra years of security updates. Server/SQL 2008 — 1 extra year.



Azure Hybrid Benefit

Reuse on-premises Windows Server, SQL Server, RedHat, or SUSE licenses on Azure — significant cost reduction.



Reservations

Save up to 72% with 1-year or 3-year Azure reservations. Combine with Hybrid Benefit for compounding savings.



Power Platform & Dynamics 365 — your operations backbone



Power Apps

FREE up to 10 users • \$2.50 / user / month after

Build custom apps — beneficiary intake, field surveys, staff onboarding — without a software development team.



Dynamics 365 Business Central

\$32.00 per user / month

Complete finance, operations, supply chain, and programme management — all in one ERP. Sibasi is certified.



Dynamics 365 Sales

\$16.25 per user / month

Manage relationships with donors, partners, volunteers, and beneficiaries on a single CRM.



Dynamics 365 Customer Service

\$12.50 per user / month

Scale your help desk, beneficiary support, and case management with AI-assisted workflows.

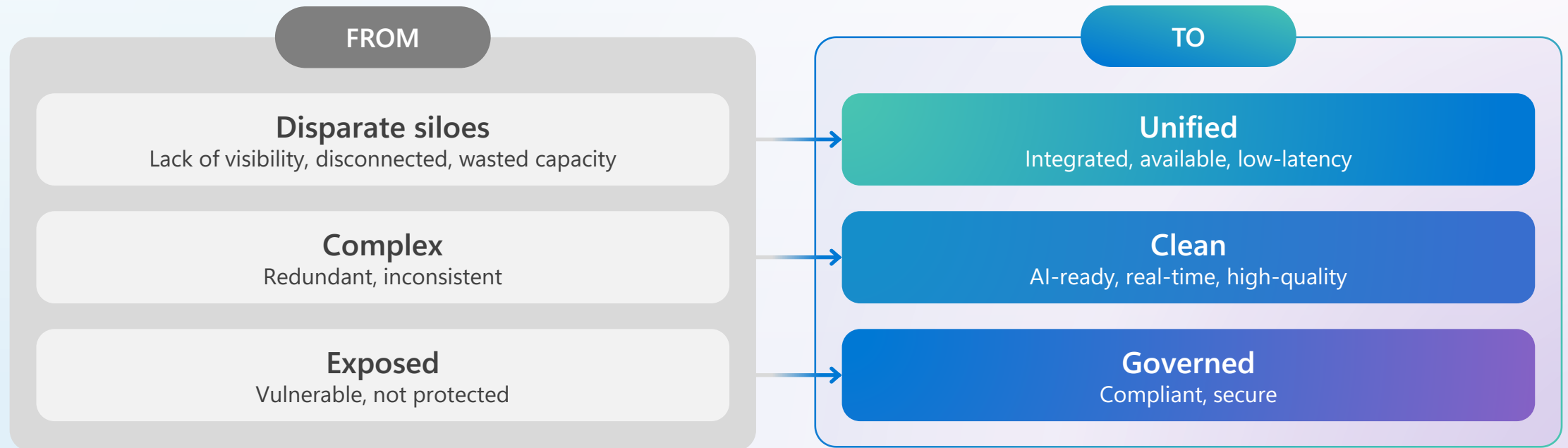


Unlock AI with unified data

AI is only as good as the data it trains on

90% believe that unifying data on a single platform is critical for AI

72% agree that data issues are the most likely factor to jeopardize AI goals



1. [Cloudera](#)
2. [Databricks](#)

Microsoft AI Business Solutions



Microsoft 365



Outlook



Word



Teams



PowerPoint



Excel



SharePoint



Defender



Intune

Windows



Windows 11



Windows 365



Copilot+PC

Copilot Studio



Copilot Studio

Dynamics 365



Sales



Commerce



Finance



Field Service



Customer Insights



Project Operations



Contact Center



Customer Service



Supply Chain Management

Power Platform



Power Apps



Power Automate



Power Pages



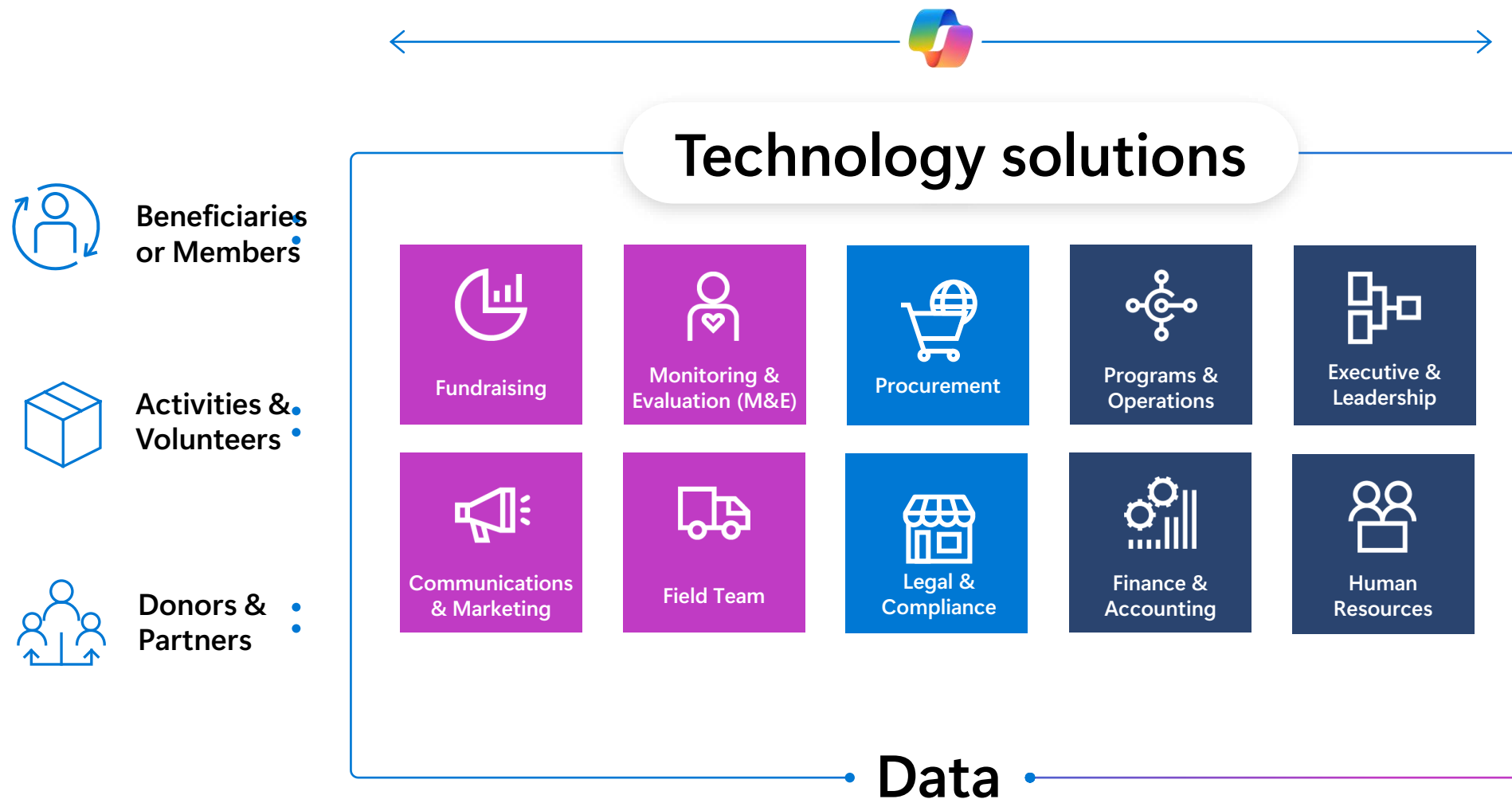
Power BI

Agents designed for work

Break down data silos across every department...



to drive impact centricity across departments...



and unify your data to build a base for AI innovation.



Optimized for AI-first processes

Improved Efficiency
& Productivity

Better Donor &
Fundraising
Management

Improved
Collaboration
Across Teams

Stronger Impact
Measurement &
Storytelling

Fundraising

Monitoring &
Evaluation (M&E)

Procurement

Programs &
Operations

Executive &
Leadership

Communications
& Marketing

Field Team

Legal &
Compliance

Finance &
Accounting

Human
Resources

Deliver projects on
time

Enhanced
Transparency &
Accountability

Cost Savings

Improved
Governance &
Decision-Making

• Data + Intelligence + Security •

Spectrum of solutions



←..... Solutions vary in levels of complexity and capabilities depending on your need→

Explore a continuum of solutions

Productivity & Collaboration Tools

Use Teams, Word, Excel, SharePoint which provide basic tools and secured Documents with CRM



Workflows Automation

Automate key processes through easy to configure tools on Power Platform e.g. Expense Claims or Contracts management



Monitoring, Evaluation & Analytics

Easy Automated Field data collection, Case tracking, Beneficiary data, & Programs Delivery Frameworks



Outreach



Execution

Stakeholder Engagement

eLearning tools such as Open edX provide MOOCs and lead Volunteer & Donor Engagement with Dynamics 365



Finance & HR Management

Dynamics 365 manages accounting, budgeting, and procurement, & HR staff onboarding, leave tracking etc



Impact Story Telling

Power BI and AI CoPilot to generate and tell your impact story; eBoard for your Board engagement



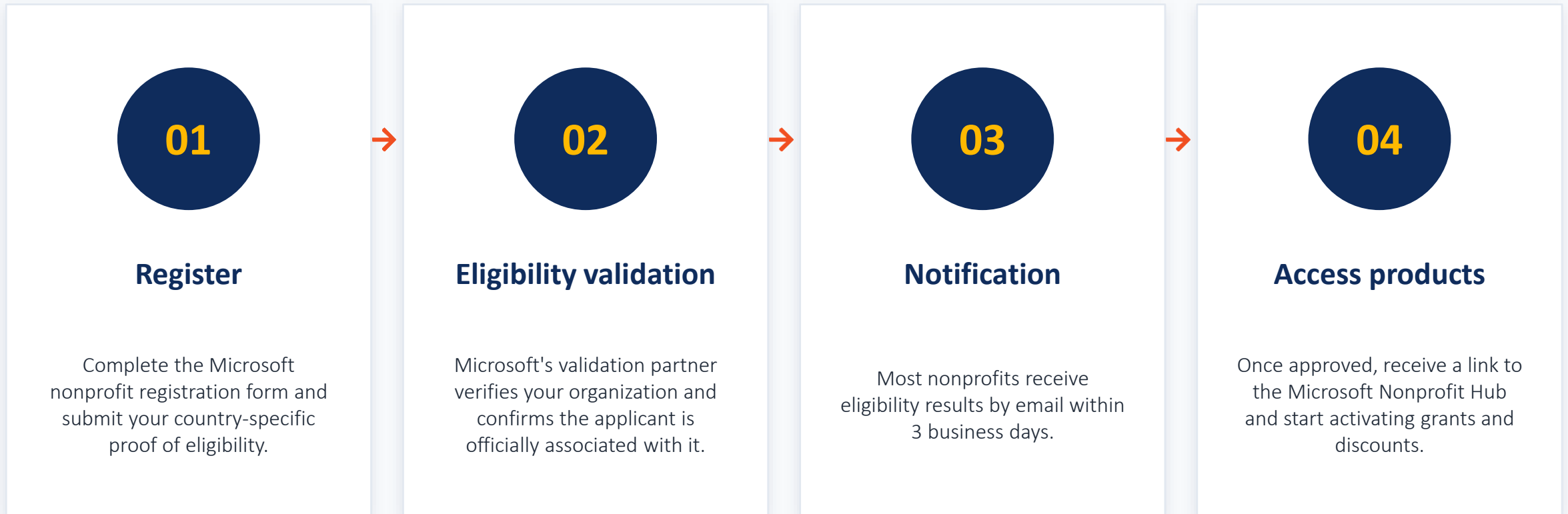
A worked example: a 50-person nonprofit

A realistic stack with security, AI, and data — built entirely on nonprofit offers.

Product	Who uses it	Users	Unit price	Monthly
Microsoft 365 Business Basic	All staff (email, Teams, web apps)	30	FREE	\$0
Microsoft 365 Business Premium	Leadership + finance (desktop + security)	15	\$5.50	\$82.50
Microsoft 365 F3	Field staff and volunteers	5	\$2.00	\$10.00
Defender + Purview combo	Security/compliance for premium users	15	\$6.00	\$90.00
Power BI Pro	M&E and finance teams	5	\$3.00	\$15.00
Microsoft 365 Copilot	Executive team (pilot)	5	\$25.50	\$127.50
Annual Azure Grant	Hosted apps, backups, analytics	—	Granted	\$0
Total monthly software cost				\$325 / mo

≈ \$3,900 / year for a fully-equipped, secure, AI-enabled 50-person nonprofit — plus a \$2,000 Azure credit and 50 Windows 11 Pro licenses on top.

Four steps. About three business days.



HELPFUL RESOURCES

Training: aka.ms/NonprofitSkills • **Support partners:** aka.ms/nonprofits.partners • **Learn more:** microsoft.com/nonprofits



Q&A

Thank You

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www.sibasi.com

siba.si/k12-roundtable

siba.si/npo-roundtable

siba.si/npok12-workshop



siba.si/webinar-feedback



 Microsoft Elevate



Thank you!

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