



CHANNEL
PARTNER



Microsoft Elevate

The AI Advantage

Unlock the Power of AI for Your Mission!




More: <https://sibasi.academy>



Agenda



Edwin Oloo – Sibasi Ltd

1. Welcome Key-Note
 2. Operational Efficiency & Impact Maximization
 3. Compliance, Ethics & Security
 4. Your AI Readiness Roadmap
 5. Closing - Key Take Aways
- 

Housekeeping



Recording

This session will be recorded and once our marketing team has worked their magic, it'll be sent to your inboxes within 6 business days.



Q&A

Ask questions throughout the presentation using the Q&A feature within Teams.

Welcome Key-Note



Salomay Gower – Microsoft Surestep Ambassador
Wanjiku Munyaka – Microsoft Elevate



Navigating economic turbulence in the Age of AI

Worldview

Stalling growth

World Bank predicts worst decade for global growth since 60s

BBC

“With broad trade uncertainty, growth has stalled,’ Delta Air Lines CEO warns.”

AP

“Higher tariffs will result in higher prices,’ Walmart CEO says.”

Forbes

Looming uncertainty

GenAI-Enabled Supply Chain: Predicting Disruption Is The New Competitive Edge **Forbes**

U.S. Tariffs Pose ‘Significant Risk’ to Global Economy, IMF Chief Says

THE WALL STREET JOURNAL.

Manufacturers cut outlooks on “heightened uncertainty” from tariffs. **Forbes**

AI reshapes everything

The AI Agent Arms Race: Why Orchestration Matters More Than Numbers

Forbes

AI is changing work - the time is now for strategic upskilling.

WORLD ECONOMIC FORUM

Workers optimistic but overwhelmed by AI - study

BBC

Human labor is reaching its limits

Capacity Gap

80%

of global
workers agreed
they lacked
enough time/
energy to do
their work

53%

of leaders
agreed
productivity
must increase

Turning challenges into opportunities through tech



Delivery constraints

85% of survey respondents expect service demand to increase in 2025, resulting in waitlist increases and delays¹



Staffing challenges

Nonprofit workers report being stressed and burnt out by workload, demand for new skills⁶
74% of nonprofits reported job vacancies that they are having a difficult time filling²



Donor acquisition and retention

Donor counts continue declining with small donors down 12.4%. Donor retention continues to decline (-4.6%), marking the fourth consecutive year of year-over-year decreases³



Personalized communication

77% of nonprofits believe personalizing donor communication is critical yet only 44% are 'always' personalizing communications⁴



Complex Financial Environment

Changes in fundraising sources, compliance, data challenges and demand for services create financial instability.

Roughly half of US-based nonprofits report being at risk financially⁵



Decision-making inefficiency

Fragmented data systems and manual processes slow decision-making, increase the risk of errors and slow service delivery.

60% of nonprofit leaders cite outdated technology as a barrier to operational efficiency⁷

By leveraging AI & Technology, nonprofits can streamline operations, gain valuable insights, protect data, and ensure compliance with funding sources and regulations



Copilot is a **force multiplier**.
AI does a lot of the heavy
lifting so the people we help
don't fall between the cracks

Joel Ramjohn

President, Agape Source



The Reality Check

What's happening while we wait to adopt AI

40%

of staff time spent on
repetitive admin tasks

73%

of non-profits say data
collection is a burden

2.5x

faster growth for AI-
adopting organisations

Can your organisation afford NOT to explore AI?

AI Demystified

It's not science fiction — it's practical, accessible, and here now

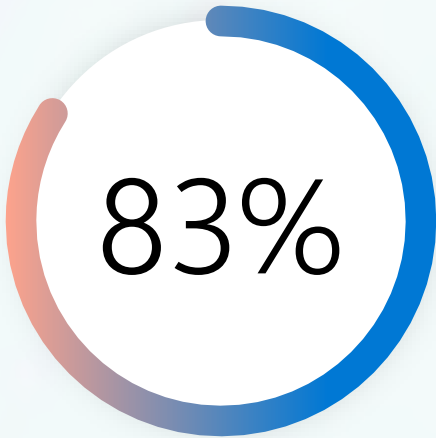
What AI IS for Your Organisation

- ✓ A smart assistant that handles routine work
- ✓ A pattern finder in your existing data
- ✓ A time-saver that frees staff for mission work
- ✓ Built into tools you already use (Microsoft 365)

What AI is NOT

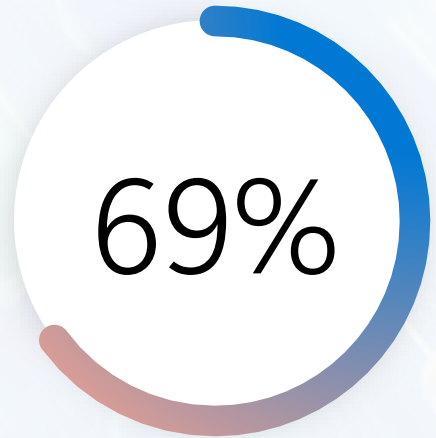
- ✗ A replacement for your team's expertise
- ✗ Something only big tech companies can use
- ✗ Expensive or complicated to get started
- ✗ A magic box — it still needs human oversight

AI is only as good as the data it's grounded on

A circular infographic showing 83%. The circle is partially filled with a blue-to-orange gradient, representing the percentage. The number '83%' is centered in the white space of the circle.

83%

of senior business leaders said their organization's AI adoption would be faster if they had stronger data infrastructure in place

A circular infographic showing 69%. The circle is partially filled with a blue-to-orange gradient, representing the percentage. The number '69%' is centered in the white space of the circle.

69%

of top-performing companies have implemented data modernizations

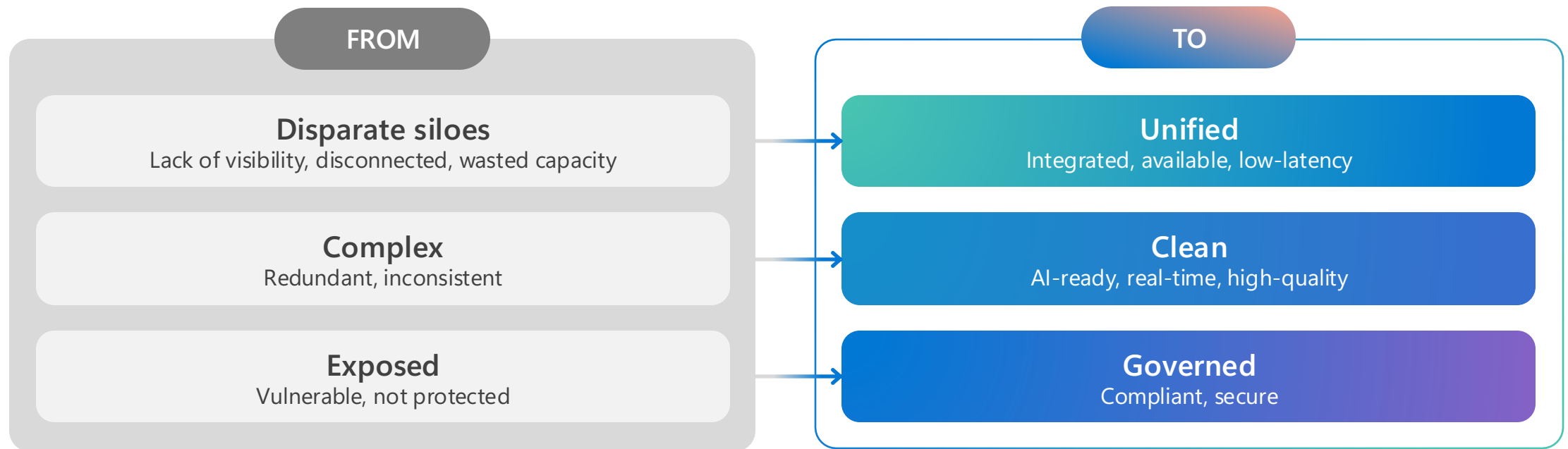
Sources: [Gartner](#), [EY](#)

Unlock AI with unified data

AI is only as good as the data it trains on

90% believe that unifying data on a single platform is critical for AI

72% agree that data issues are the most likely factor to jeopardize AI goals

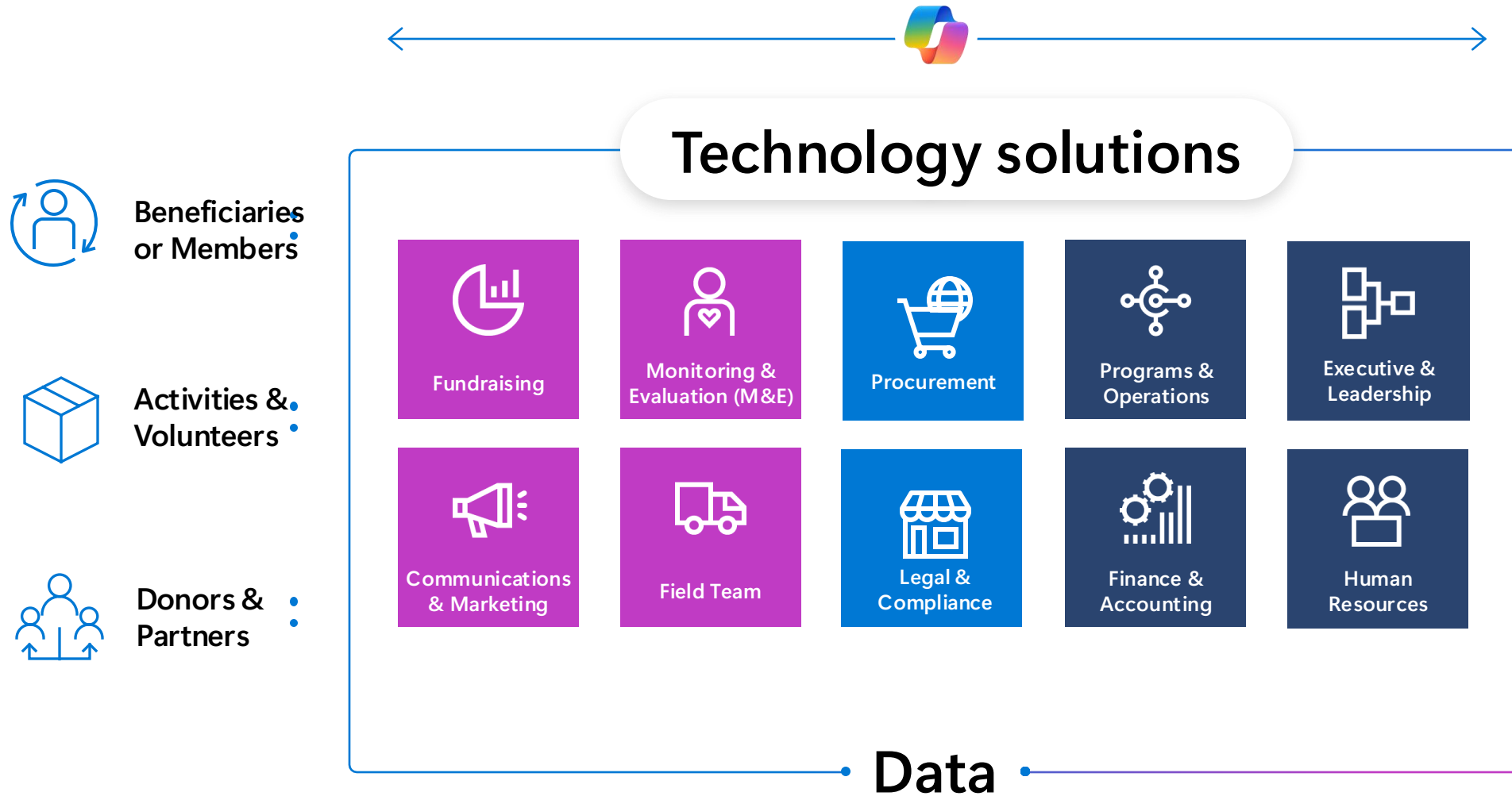


1. [Cloudera](#)
2. [Databricks](#)

Break down data silos across every department...



to drive impact centricity across departments...



and unify your data to build a base for AI innovation.



Optimized for AI-first processes

Improved Efficiency & Productivity

Better Donor & Fundraising Management

Improved Collaboration Across Teams

Stronger Impact Measurement & Storytelling

Fundraising

Monitoring & Evaluation (M&E)

Procurement

Programs & Operations

Executive & Leadership

Communications & Marketing

Field Team

Legal & Compliance

Finance & Accounting

Human Resources

Deliver projects on time

Enhanced Transparency & Accountability

Cost Savings

Improved Governance & Decision-Making

Data + Intelligence + Security





Operational Efficiency

Streamline Processes • Save Time • Reduce Costs

AI-Powered Operational Wins



Document & Report Automation

Auto-generate grant reports, board papers, and compliance documents. What took days now takes minutes.

3 days



3 min



Meeting & Communication AI

AI transcribes, summarises, and assigns action items from meetings automatically via Microsoft Teams + Copilot.

2 hrs/week



5 min



Data Entry & Processing

Eliminate manual data entry. AI reads forms, invoices, and field data — routes it to the right system instantly.

Manual



Automated



Impact Maximization

Data-Driven Decisions • Stronger Programmes • Greater Reach

From Data Overload to Actionable Insights



Real-Time Dashboards

Power BI dashboards that update automatically — see programme performance at a glance, not after month-end.



Beneficiary Analytics

AI identifies which communities need the most support, predicts dropout risks, and suggests interventions.



Predictive Planning

Forecast resource needs, budget burn rates, and programme outcomes before they happen — not after.



Donor Reporting

Auto-generated impact reports with visualisations that tell your story compellingly to funders and stakeholders.

W O W M O M E N T

From Months of M&E Work to Minutes

BEFORE AI

- ✗ Manual Excel-based M&E tracking
- ✗ 3-6 months to compile annual report
- ✗ Data inconsistencies across field offices
- ✗ Donor reports are reactive, not strategic
- ✗ Staff burnt out on data collection

AFTER AI

- ✓ Automated real-time M&E dashboards
- ✓ Reports generated in minutes, not months
- ✓ Single source of truth across all offices
- ✓ Proactive insights drive programme design
- ✓ Staff focused on mission, not paperwork

Sibasi's Monival™ platform makes this transformation real — purpose-built for non-profits and development organisations.



W O W M O M E N T

See It In Action

Live: Generating a grant progress report in under 60 seconds
using Microsoft Copilot + Sibasi automation

1

AI reads your project data

2

Generates narrative + charts

3

Formats to donor template

4

Ready for review & send

Spectrum of solutions



←..... Solutions vary in levels of complexity and capabilities depending on your need→

Explore a continuum of solutions

Productivity & Collaboration Tools

Use Teams, Word, Excel, SharePoint which provide basic tools and secured Documents with CRM



Workflows Automation

Automate key processes through easy to configure tools on Power Platform e.g. Expense Claims or Contracts management



Monitoring, Evaluation & Analytics

Easy Automated Field data collection, Case tracking, Beneficiary data, & Programs Delivery Frameworks



Outreach



Execution

Stakeholder Engagement

eLearning tools such as Open edX provide MOOCs and lead Volunteer & Donor Engagement with Dynamics 365



Finance & HR Management

Dynamics 365 manages accounting, budgeting, and procurement, & HR staff onboarding, leave tracking etc



Impact Story Telling

Power BI and AI CoPilot to generate and tell your impact story; eBoard for your Board engagement



Welcome to the Frontier


Finance has to
move faster



Evolving operations with AI

Before 2023

Knowledge workers



2023–2025

Knowledge workers + Copilot



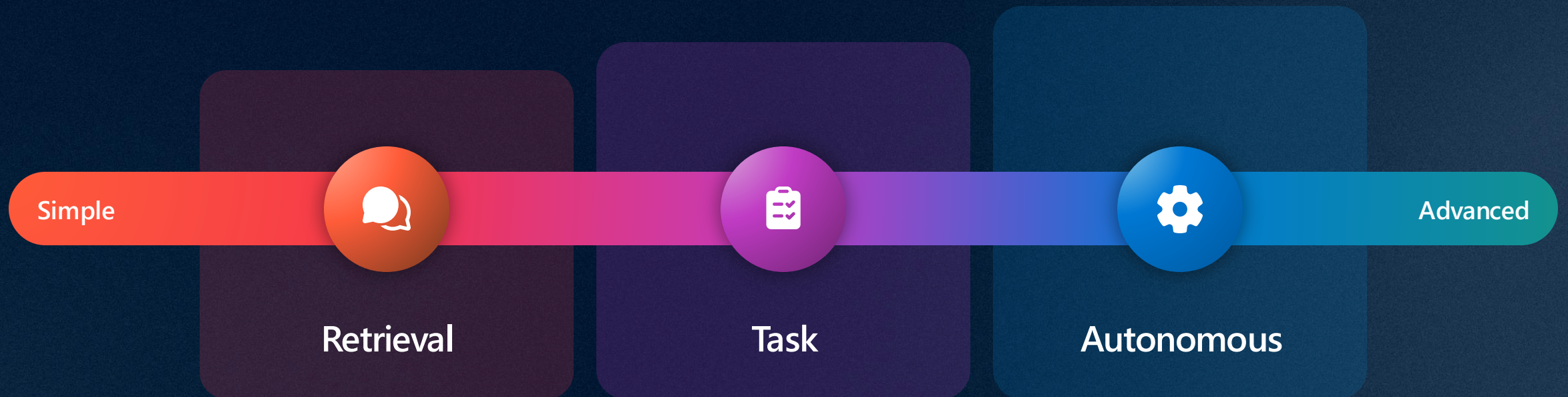
2026

Knowledge workers with Copilot managing Agents



What are agents?

Agents use AI to automate and execute business processes, working alongside or on behalf of a person, team or organization



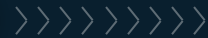
← Agents vary complexity and capabilities depending on your need →

Example

Autonomous

HOW IT WORKS

1 - Trigger



2 - Instructions



3 - Plan



4 - Outcome

Agent automatically reacts to triggers








When a new email arrives
Office 365 Outlook



Agent follows your instructions

- You are an agent that helps to evaluate and staff incoming engagement requests from clients.
- First, analyze the incoming email to extract key client details. Verify the engagement information and confirm the industry sector. Assess historical data and identify the required expertise. Assign a suitable partner and notify them. Log the engagement details and inform the engagement director.

Agent completes the ask using your data and knowledge

-  Engagement staffing logic
-  Submit engagement
-  Send an email
-  Retrieve partner
-  Message in Copilot



Agent generates a response



Agent

You have been assigned to a new engagement requiring your expertise in Technology Solutions.



The problems agents address will continue to expand

User-led

Unlock innovation at every level, department & function

Apply new technology to existing problems to optimize

Fast and iterative



Today

Apply existing technology to an **existing problem** to optimize existing processes



Org-led

Create business-changing agents

Apply new technology to new opportunities

Top-down approach



Ethics & Security

Protect Your Organisation • Safeguard Communities • Build Trust

Responsible AI: Your Non-Negotiables



Data Privacy & Compliance

- ✓ GDPR/DPA compliance built in
- ✓ Beneficiary data anonymisation
- ✓ Role-based access controls
- ✓ Audit trails for all AI decisions



Bias & Fairness

- ✓ Test AI outputs for bias regularly
- ✓ Diverse training data requirements
- ✓ Human-in-the-loop review
- ✓ Transparent decision-making



Trust & Accountability

- ✓ Clear AI usage policies
- ✓ Staff and stakeholder training
- ✓ Donor transparency on AI use
- ✓ Regular ethical reviews



Core Areas

for a *Frontier Firm* in this era



Deliver more effectively

Improve field visibility, streamline workflows, and use data to maximize impact across diverse and often distributed teams



Better Stakeholder Engagement

Connect with your stakeholders and meet expectations, improve field visibility, streamline workflows, and use data to maximize impact and achievement of your goals



Operational Efficiency & Security

Strengthen internal systems with secure, modern, and cost-effective tools that support compliance and resilience despite infrastructure constraints

About Us



Who we are

About us

Our Mission

Services. Solutions. Success

Our Services & Solutions

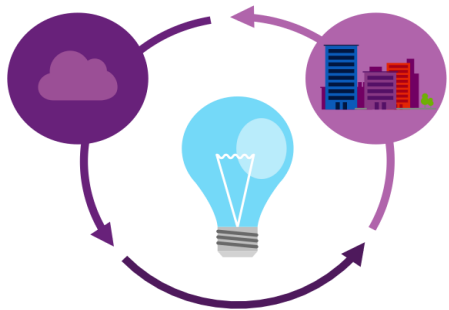
What we can do for you

Partners & Clients

For your success!



We are an
**AI-Native & Innovative
Technology Company**



Passionate about
delivering **Excellence
and Quality**



**With Services and
Solutions** provided at
digital-era **velocity**



empowering you to
achieve measurable
Success & Impact!



Our Mission



Who we are
About us

Our Mission
Services. Solutions. Success!

Our Services & Solutions
What we can do for you

Partners & Clients
For your success!



Our mission... is at the heart of our name



S

Services and
Solutions

I

Invested and
Integrated
into your

B

Business, for
you to

A

Achieve your

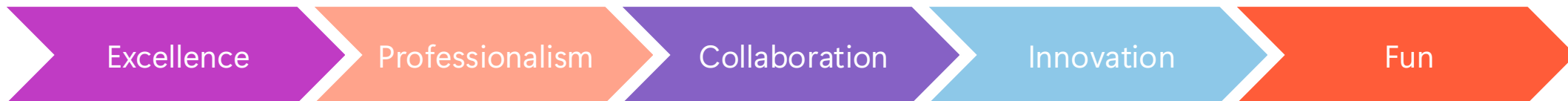
S

Success and

I

Impact.

Our Values:



Our Partners



Who we are
About us

Our Mission
Services. Solutions. Success

Our Services & Solutions
What we can do for you

Clients & Testimonials
For your success!



Sibasi | Gold Microsoft Partner



Microsoft Solutions Partner

<https://siba.si/appsource>

Microsoft Premier Partner

aws Partner

Google Partner

Our Services & Solutions



Powering the AI Digital Age



Intelligent Business Platforms



Board Management



Smart Memo



CRM, ERP, EDMS



M&E and Reporting



Microsoft Digital Transformation



Enterprise Systems



Productivity Systems



Business Process
Automation



Robotics & Data
Analytics Systems



Advisory, Consulting & Support



24/7 Support &
Managed IT Services



Training Services &
Capacity Building



IT Strategy
& Roadmap



Security
Assessments



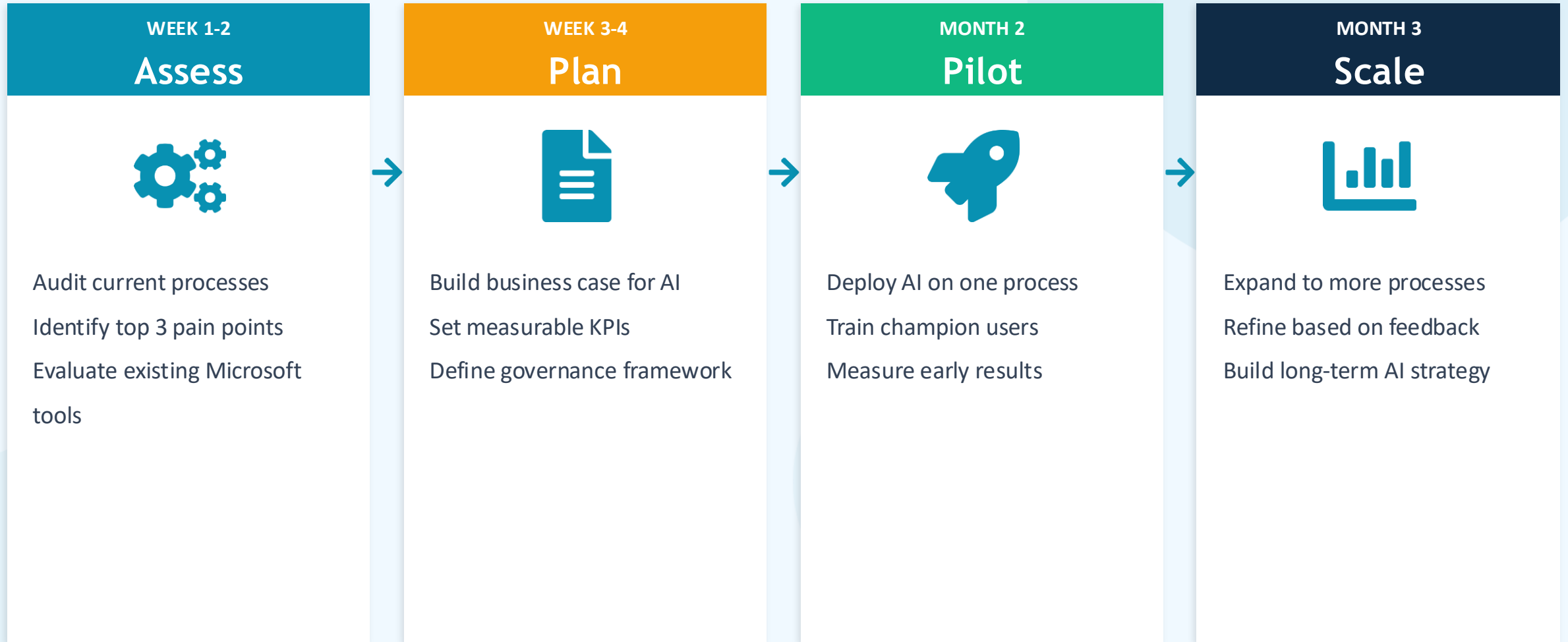
Cloud
Management



Your AI Readiness Roadmap

A Clear, Actionable Plan to Start Leveraging AI Today

Your 90-Day AI Transformation Journey





Let us help you find the right solution

Business Processes
Automation

The screenshot displays a 'Change summary' for a purchase order. It includes a table with columns: Purchase order, Line number, Line name, Fields, Original value, and New value. The table lists three items: PO123 (Water heater), PO123 (Water heater), and PO123 (Pump). An 'Impact analysis' section shows a 'No stockout predicted within the lead time.' A 'Reference' section contains an email snippet from Erik. A 'Classification needed' dialog box is open, asking for confirmation on a change to the delivery date.

Board Management
eBoard

The screenshot shows a 'Chat' window with a 'Time Entry Agent' chatbot. The chatbot provides information about a 'New draft entry of 8 hours on 2 project tasks for Catholic Coffee project'. Below the chat, there is a 'Time Entry Agent' section with a 'Summary for Tuesday 12th' and a table of tasks: 'Design kitchen front' (6.00 hours) and 'Research requirements' (2.00 hours).

Memo Management
Smart Memo

The screenshot displays 'Lead insights' for 'Wanda Jones from Catholic Social Services'. It includes a 'Suggested action' to 'Draft an email to engage with Wanda' with a 'Draft email' button. Below, there are sections for 'About Wanda Jones' and 'About Catholic Social Services' with account records and summaries.

Report

The screenshot shows a 'Project Operations' report for 'Jeremy Robbins - Time entry - Approv'. It includes a 'Summary' section with 'Submitted' and 'Approved' counts, and a 'Resource' section with 'Billed quantity' and 'Submitted quantity'.

..... Solutions vary in levels of complexity and capabilities depending on your need



<https://ai.sibasi.com/>

Get started with AI



EXCLUSIVE WEBINAR OFFER



Free AI Readiness Assessment

For the first 10 organisations that book a consultation within 7 days

- ✓ 1-hour AI readiness workshop with your leadership team
- ✓ Custom report on your top 5 AI opportunities
- ✓ Microsoft licensing optimisation review
- ✓ Personalised 90-day AI roadmap for your organisation



siba.si/webinar-feedback

Key Take Aways

Thank You



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