



Webinar – 12th February 2026

Sibasi Connect with Non Profits

Essential Microsoft & AI-Powered Tech for 2026



Housekeeping



Recording

This session will be recorded and once our marketing team has worked their magic, it'll be sent to your inboxes within 6 business days.



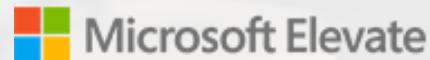
Q&A

Ask questions throughout the presentation using the Q&A feature within Teams.

Commercial webinar – siba.si/connect-enterprise



Core Areas for a Non-Profit in this era



Deliver programs more effectively

Improve field visibility, streamline workflows, and use data to maximize impact across diverse and often remote communities

Better Stakeholder Engagement

Connect with donors and meet expectations, improve field visibility, streamline workflows, and use data to maximize impact across diverse and often remote communities

Operational Efficiency & Security

Strengthen internal systems with secure, modern, and cost-effective tools that support compliance and resilience despite infrastructure constraints.

Turning challenges into opportunities through tech

					
<p>Delivery constraints</p> <p>85% of survey respondents expect service demand to increase in 2025, resulting in waitlist increases and delays¹</p>	<p>Staffing challenges</p> <p>Nonprofit workers report being stressed and burnt out by workload, demand for new skills⁶</p> <p>74% of nonprofits reported job vacancies that they are having a difficult time filling²</p>	<p>Donor acquisition and retention</p> <p>Donor counts continue declining with small donors down 12.4%. Donor retention continues to decline (-4.6%), marking the fourth consecutive year of year-over-year decreases³</p>	<p>Personalized communication</p> <p>77% of nonprofits believe personalizing donor communication is critical yet only 44% are 'always' personalizing communications⁴</p>	<p>Complex Financial Environment</p> <p>Changes in fundraising sources, compliance, data challenges and demand for services create financial instability.</p> <p>Roughly half of US-based nonprofits report being at risk financially⁵</p>	<p>Decision-making inefficiency</p> <p>Fragmented data systems and manual processes slow decision-making, increase the risk of errors and slow service delivery.</p> <p>60% of nonprofit leaders cite outdated technology as a barrier to operational efficiency⁷</p>

By leveraging AI & Technology, nonprofits can streamline operations, gain valuable insights, protect data, and ensure compliance with funding sources and regulations

Human labor is reaching its limits

Capacity Gap

80%

of global
workers agreed
they lacked
enough time/
energy to do
their work

53%

of leaders
agreed
productivity
must increase

“

**Copilot is a force multiplier.
AI does a lot of the heavy
lifting so the people we help
don't fall between the cracks**

Joel Ramjohn
President, Agape Source

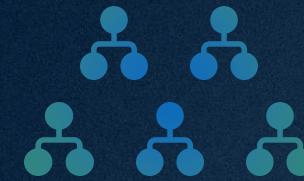


What to expect in 2026 in Tech Sector



Copilot

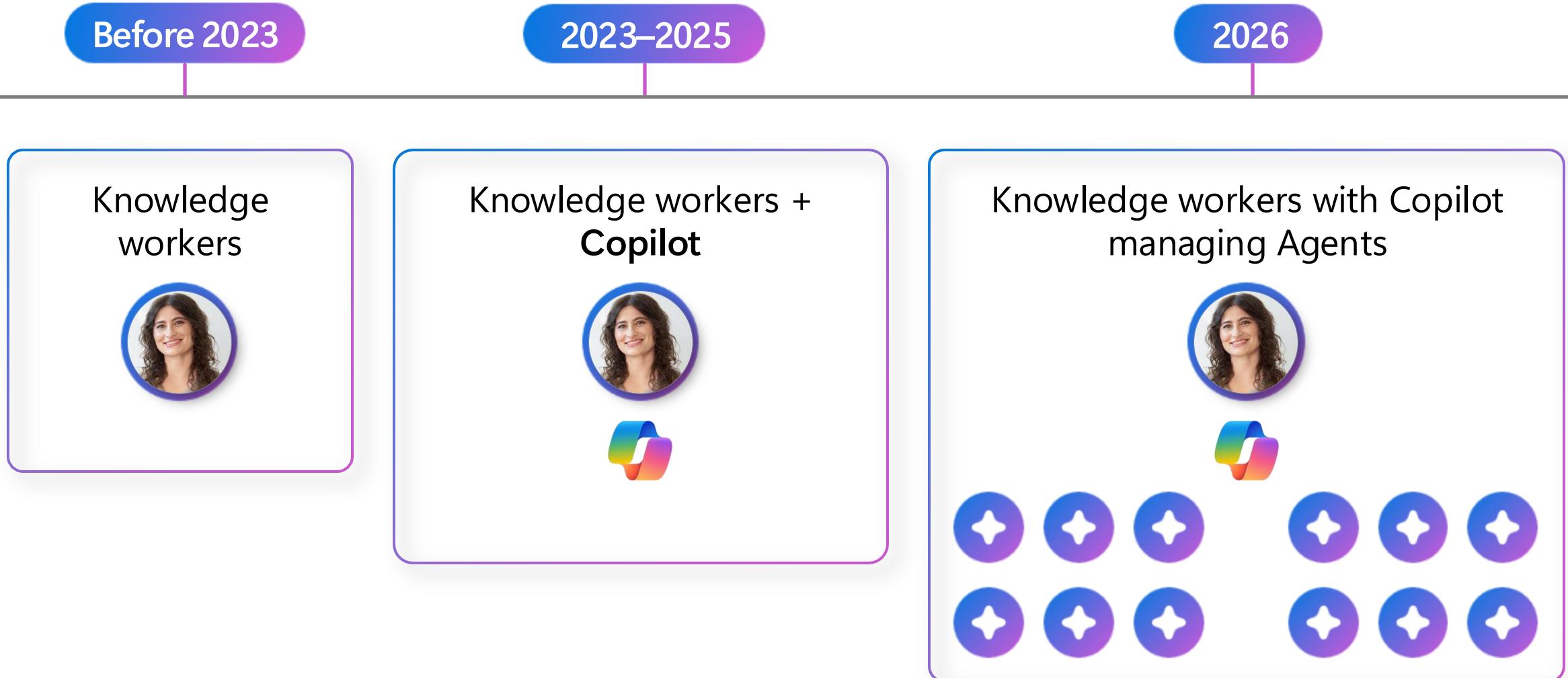
Every employee
has a Copilot



Agents

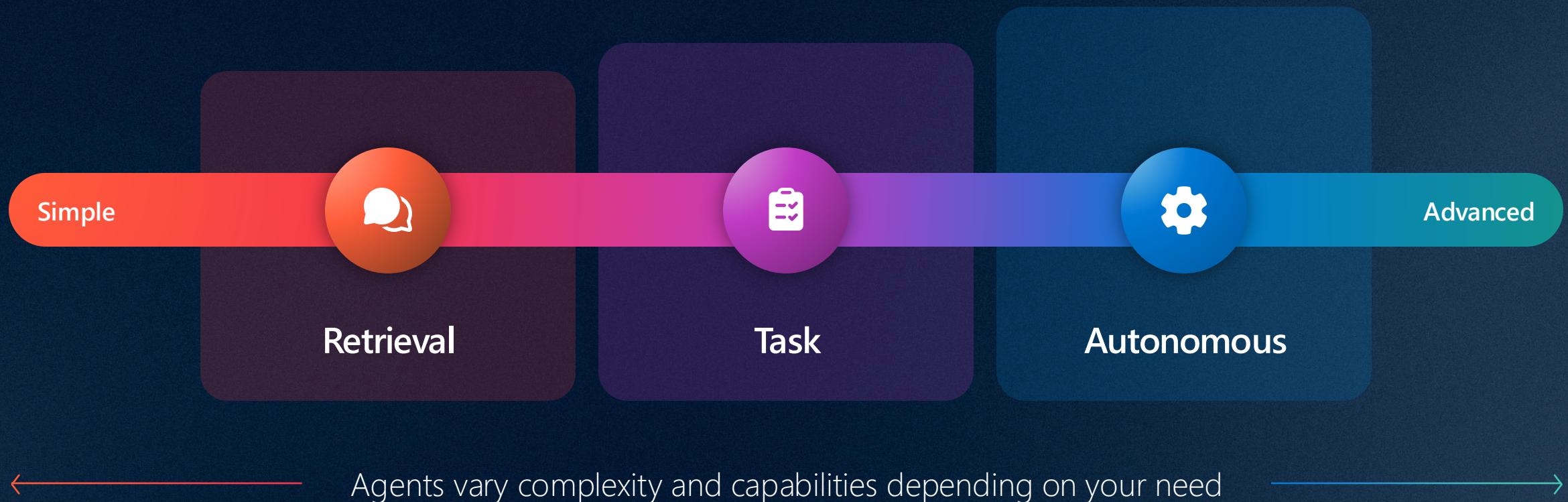
Every organization
process transformed by
agents

Evolving finance and operations with AI



What are agents?

Agents use AI to automate and execute business processes, working alongside or on behalf of a person, team or organization



Example

Autonomous

HOW IT WORKS

1 - Trigger

2 - Instructions

3 - Plan

4 - Outcome

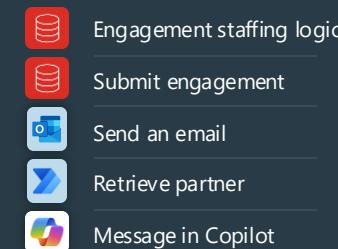
Agent automatically reacts to triggers



Agent follows your instructions

- You are an agent that helps to evaluate and staff incoming engagement requests from clients.
- First, analyze the incoming email to extract key client details. Verify the engagement information and confirm the industry sector. Assess historical data and identify the required expertise. Assign a suitable partner and notify them. Log the engagement details and inform the engagement director.

Agent completes the ask using your data and knowledge



Agent generates a response



You have been assigned to a new engagement requiring your expertise in Technology Solutions.



The problems agents address will continue to expand

User-led

Unlock innovation at every level, department & function

Apply new technology to existing problems to optimize

Fast and iterative



Today

Apply existing technology to an **existing problem** to optimize existing processes



Org-led

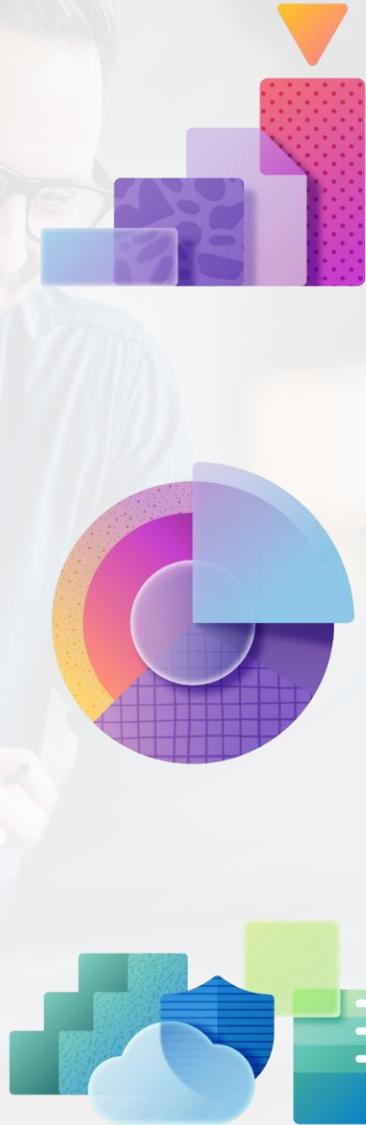
Create business-changing agents

Apply new technology to new opportunities

Top-down approach



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Operational Efficiency & Security

Strengthen internal systems with secure, modern, and cost-effective tools that support compliance and resilience despite infrastructure constraints.

AI is already transforming nonprofits



Mission alignment

AI enhances nonprofit missions by providing tools and insights that amplify impact and extend reach through data-driven strategies



Strategic Planning

AI supports strategic goals by analyzing data to identify trends, optimize resources, and predict outcomes, boosting donor engagement and program effectiveness



Operational efficiency

AI improves efficiency by automating tasks, streamlining data management, and providing real-time insights, allowing nonprofits to focus on essential activities



Data privacy and security

AI enables responsible practices by automating data protection, detecting security breaches, and maintaining compliance, building trust with stakeholders



Accelerate fundraising

AI optimizes fundraising by identifying potential donors, personalizing outreach, predicting trends, and providing insights into donor behavior to maximize contributions

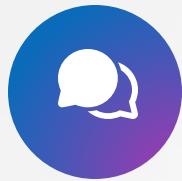
AI-enabled sustainable growth

Becoming Frontier | Nonprofits



Enrich staff experiences

By helping every nonprofit worker and volunteer transform their daily job to serve and deliver more



Deliver impactful programs

By streamlining program delivery and modernizing constituent experience



Engage supporters and funders

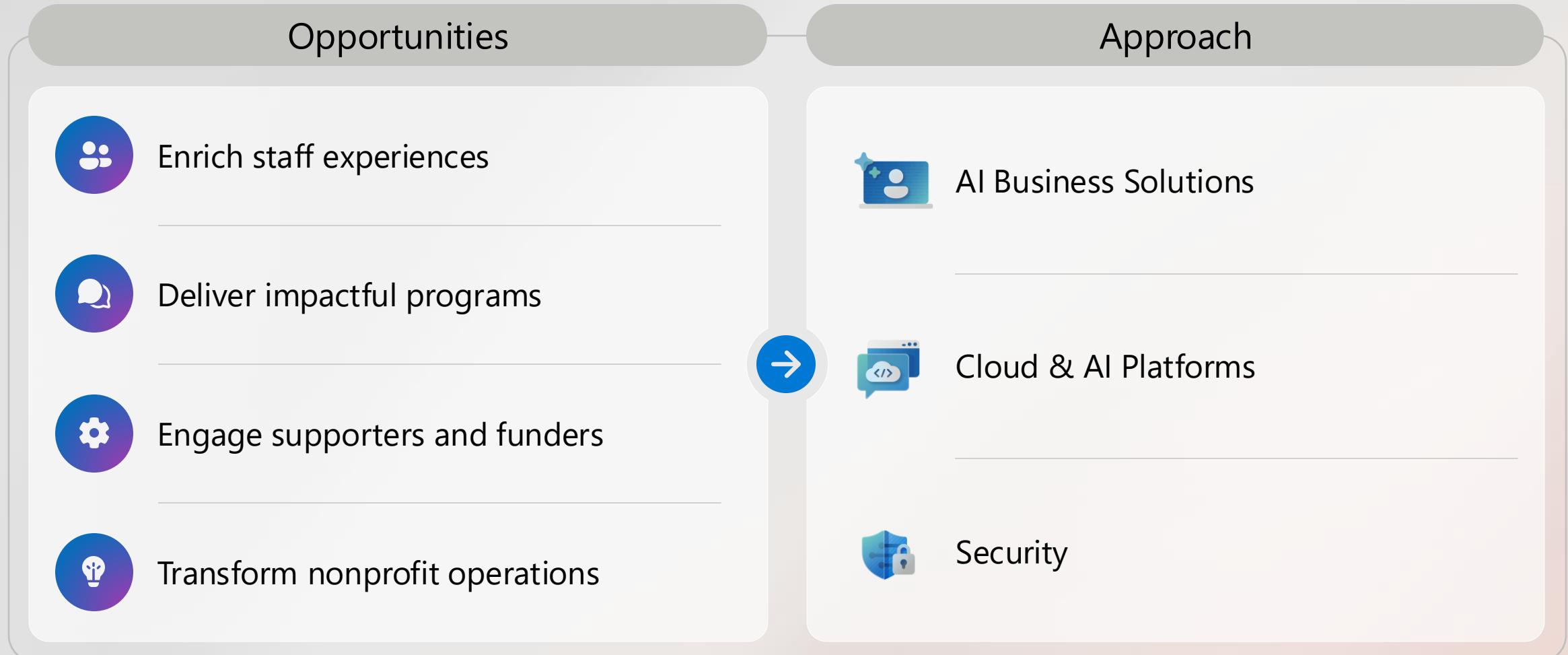
By reaching more people and enhancing relationships who those supporting the mission



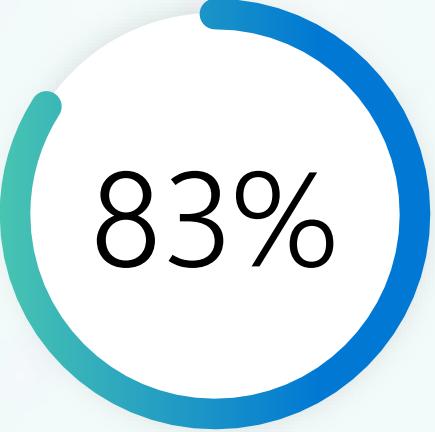
Transform operations

By evolving and reinventing how nonprofits deliver mission-based work

Becoming Frontier

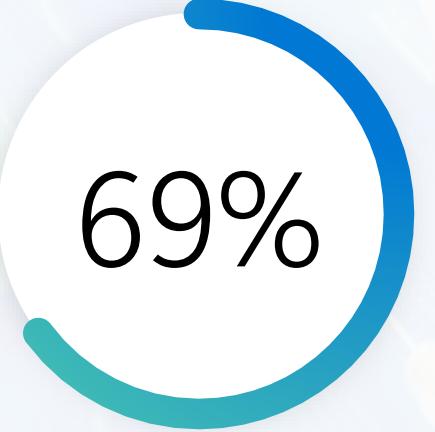


AI is only as good as the data it's grounded on



83%

of senior business leaders said their organization's AI adoption would be faster if they had stronger data infrastructure in place



69%

of top-performing companies have implemented data modernizations

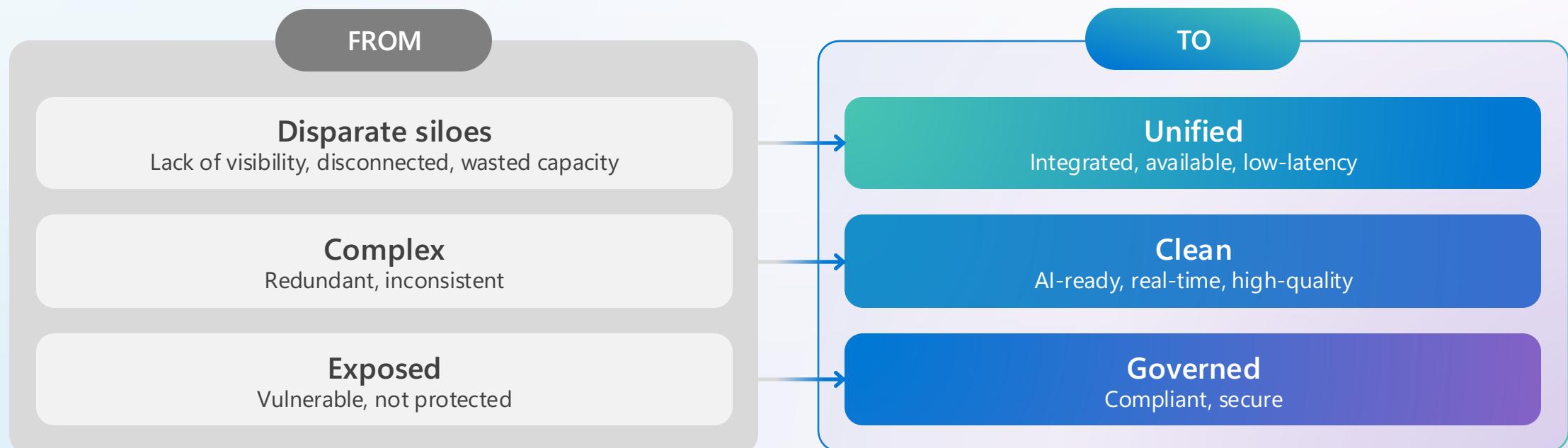
Sources: [Gartner](#), [EY](#)

Unlock AI with unified data

AI is only as good as the data it trains on

90% believe that unifying data on a single platform is critical for AI

72% agree that data issues are the most likely factor to jeopardize AI goals



Activate your entire data estate for AI innovation

1

Unify your data estate

2

Transform data for powerful AI solutions

3

Empower everyone with analytics and insights

4

Seamlessly govern and protect your data

Break down data silos across every department...



to drive impact centricity across departments...

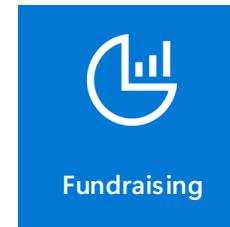


and unify your data to build a base for AI innovation.



Optimized for AI-first processes

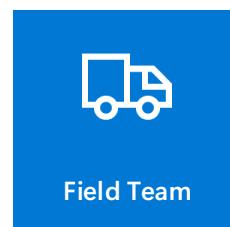
Improved Efficiency & Productivity



Better Donor & Fundraising Management



Improved Collaboration Across Teams



Stronger Impact Measurement & Storytelling

Deliver projects on time

Enhanced Transparency & Accountability

Cost Savings

Improved Governance & Decision-Making

• Data + Intelligence + Security •



Spectrum of solutions



←..... **Solutions vary in levels of complexity and capabilities depending on your need**→

Explore a continuum of solutions



Productivity & Collaboration Tools

Use Teams, Word, Excel, SharePoint which provide basic tools and secured Documents with CRM



Workflows Automation

Automate key processes through easy to configure tools on Power Platform e.g. Expense Claims or Contracts management



Monitoring, Evaluation & Analytics

Easy Automated Field data collection, Case tracking, Beneficiary data, & Programs Delivery Frameworks

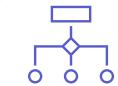


Outreach



Stakeholder Engagement

eLearning tools such as Open edX provide MOOCs and lead Volunteer & Donor Engagement with Dynamics 365



Finance & HR Management

Dynamics 365 manages accounting, budgeting, and procurement, & HR staff onboarding, leave tracking etc



Execution



Impact Story Telling

Power BI and AI CoPilot to generate and tell your impact story; eBoard for your Board engagement



Microsoft AI Business Solutions



Microsoft 365

Outlook	Word	Teams	PowerPoint
Excel	SharePoint	Defender	Intune

Windows

Windows 11	Windows 365	Copilot+PC
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Copilot Studio

A blue and white geometric icon representing Copilot Studio.

Dynamics 365

Sales	Commerce	Finance	Field Service	Customer Insights
Project Operations	Contact Center	Customer Service	Supply Chain Management	

Power Platform

Power Apps	Power Automate	Power Pages	Power BI
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Agents designed for work



Live Demo

Showcase of the solutions

Microsoft AI Business Solutions



Microsoft 365

Outlook	Word	Teams	PowerPoint
Excel	SharePoint	Defender	Intune

Windows

Windows 11	Windows 365	Copilot+PC
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Copilot Studio

A blue and green geometric icon representing Copilot Studio.

Dynamics 365

Sales	Commerce	Finance	Field Service	Customer Insights
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Power Platform

Power Apps	Power Automate	Power Pages	Power BI
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Agents designed for work

Let us help you find the right solution

Donor & Stakeholder Communication

Change summary

You received an email with request to change purchase order details.

Purchase order	Line number	Line name	Fields	Original value	New value
PO123	1	Water heater	Delivery date	Friday, Nov 11, 2024	Next week 
PO123	1	Water Heater	Quantity	400	300 
PO123	2	Pump	Delivery date	Friday, Nov 11, 2024	Next week 

[Update purchase orders](#)

Impact analysis

- No stockout predicted within the lead time.

 [Clarification needed](#)

Erik wrote: "For lines 1 and 2, we can get them to you next week" in the email. Can we consider this as confirmation of the delivery date, Friday, November 11, 2024?

11/20

Project Time Entry

Chat

Unread Chat Channels

Time Entry Agent

Wed 10 New task entries of 8 hours are pending for 'Contoso Coffee' project

Thu 10 New task entries of 8 hours are pending for 'Contoso Coffee' project

Fri 10 New task entries of 8 hours are pending for 'Project Travel for Ganesha' project

Start | Go ahead and submit the draft entries for this week, totaling 40 hours in Rulen for approval!

Submit all **Open in web**

Time Entry Agent - 10/10/23

Here are the details of the entries for Tuesday

Project	Task	Category	Hours	Creator	Source
Contoso Coffee	Design Contoso kitchen front	Project	6.00	Capitol	Assignments
	Worked with the design team, and branding team to create the first draft of the kitchen design				
Contoso Coffee	Research requirements	Project	2.00	Capitol	Assignments
	Visited the store location to understand design requirements for the kitchen				

Total **8 hours**

Summarize for: **Mon 10/09** **Wed 10/10** **Thu 10/11** **Fri 10/12**

Start | Go ahead and submit these entries to Rulen for approval!

Submit entries **Save changes** **Open in web**

Type a message

Internal Coordination & Collaboration

Leads > Wanda Jones > Lead insights

 **Wanda Jones** from **Catholic Social Services** Not the right company?

Topic: Northwest Q2 campaign

Title: Purchasing director **Email:** wjones@cs.org

Suggested action 

 Draft an email to engage with Wanda 

The lead is from a nonprofit organization.
The lead has 11-50 employees, which qualifies as a small to mid-sized organization.
The lead's budget is \$1,000,000, which is above the required \$50K USD.

 [Dynamics 365 Leads/Microsoft/Contact](#)      

About Wanda Jones

Expense to see contact record, lead summary, who can make an introduction and more insights.

About Catholic Social Services

Account record  [Catholic Social Services](#) 

 [Connect a different account record](#)

Account summary

- Catholic Social Services has been a customer since 2010 and have spent over \$80,000 with us in total.
- It is a United States-based company with employees around 2,120 people.
- Catholic Social Services operates in the non-profit industry sector.
- Their most recent purchase was for 10,000 widgets for \$12,000 5 months ago.

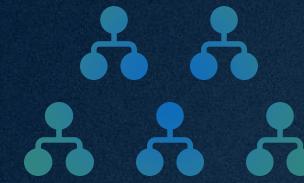
←..... Solutions vary in levels of complexity and capabilities depending on your need→

What to expect in 2026 in Tech Sector



Copilot

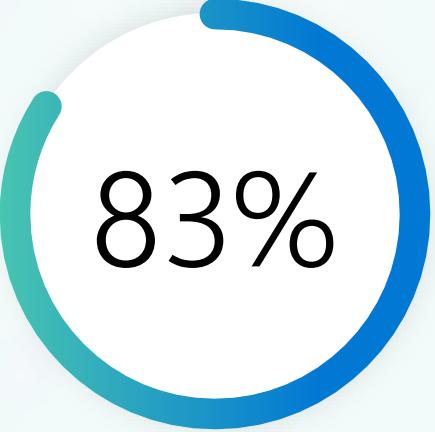
Every employee
has a Copilot



Agents

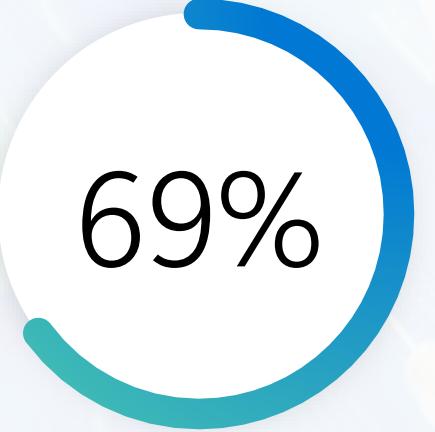
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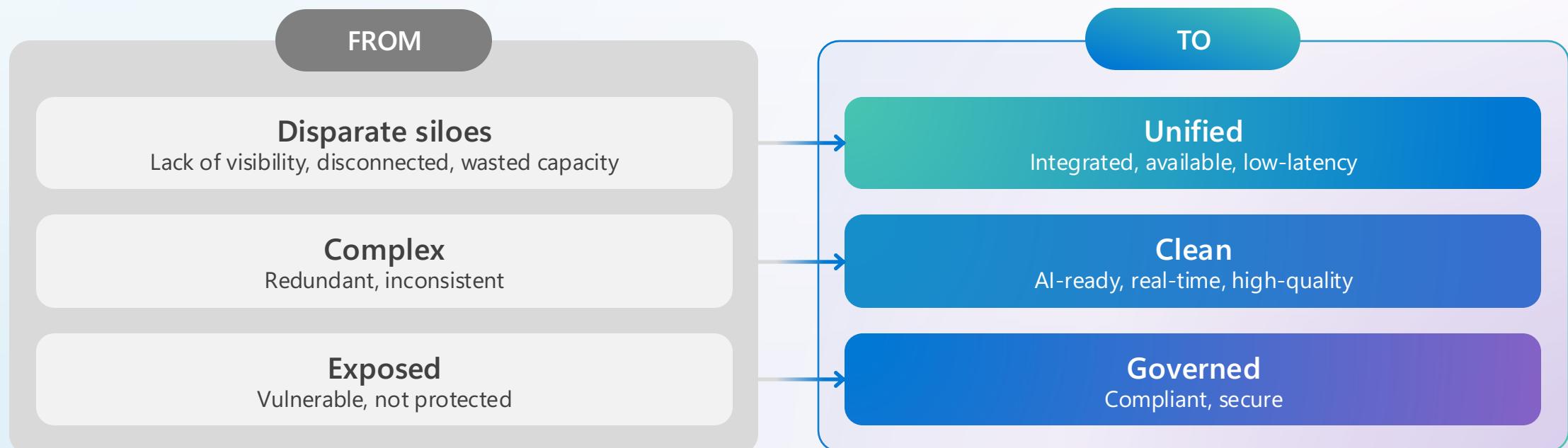
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Where are you on the journey to Becoming Frontier?

Success framework

Enrich staff experiences

Are staff using AI assistants to accelerate onboarding and answer questions instantly?

Do AI agents collaborate with staff to manage tasks like scheduling, research, and compliance?

Are AI agents autonomously running HR and onboarding workflows, with staff only setting direction?

Deliver impactful programs

Are teams using AI tools to simplify program planning and reporting?

Do AI agents assist in triaging participant inquiries and coordinating service delivery?

Are AI agents operating entire program workflows—delivery, monitoring, and impact reporting—with minimal human intervention?

Engage supporters and funders

Are you using AI to identify and prioritize potential donors or supporters?

Do AI agents help personalize donor engagement and manage multi-channel campaigns?

Are AI agents autonomously executing fundraising campaigns and optimizing supporter engagement at scale?

Transform operations

Is your staff using AI to streamline financial or HR processes?

Do AI agents provide predictive insights and automate multi-step operational tasks?

Are AI agents fully managing compliance, security, and operational workflows across the organization?

About Us



Who we are

About us

Our Mission

Services. Solutions. Success

Our Services & Solutions

What we can do for you

Partners & Clients

For your success!

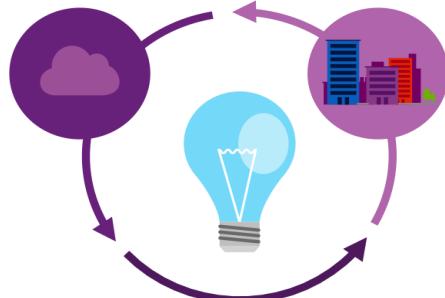


We are an
AI-Native & Innovative
Technology Company

Passionate about
delivering Excellence
and Quality

With Services and
Solutions provided at
digital-era velocity

empowering you to
achieve measurable
Success & Impact!



Our Mission



Who we are **Our Mission**

About us **Services. Solutions. Success!**

Our Services & Solutions

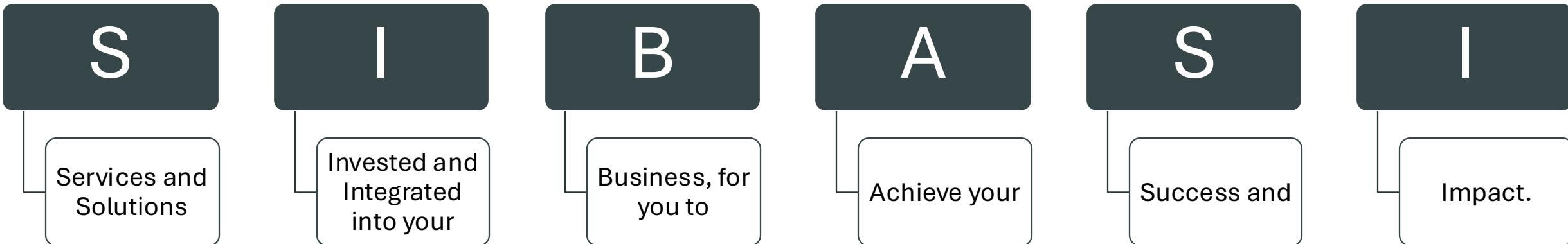
What we can do for you

Partners & Clients

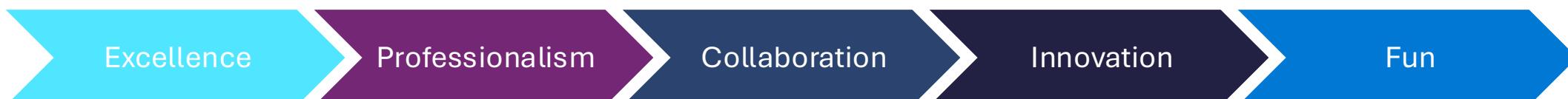
For your success!



Our mission... is at the heart of our name



Our Values:



Our Services & Solutions



Powering the AI Digital Age



Intelligent Business Platforms



Board Management



Smart Memo



CRM, ERP Solutions



M&E and Reporting



Microsoft Digital Transformation



Enterprise Systems



Productivity Systems



Business Process Automation



Robotics & Data Analytics Systems



Advisory, Consulting & Support



24/7 Support & Managed IT Services



Training Services & Capacity Building



IT Strategy & Roadmap



Security Assessments



Infrastructure Management

Why SIBASI for Nonprofits?

40%

Average IT Cost
Reduction

99.9%

Uptime
Guarantee

<15min

Incident Response
Time

100+

NPO Clients
Served



NPO-First Approach

We understand donor compliance, grant reporting, and data sensitivity requirements unique to the sector



Flexible Engagement

Month-to-month contracts with no lock-in — because we earn your trust through delivery



Knowledge Transfer

We don't just fix — we train your team so you grow internal capacity alongside our support

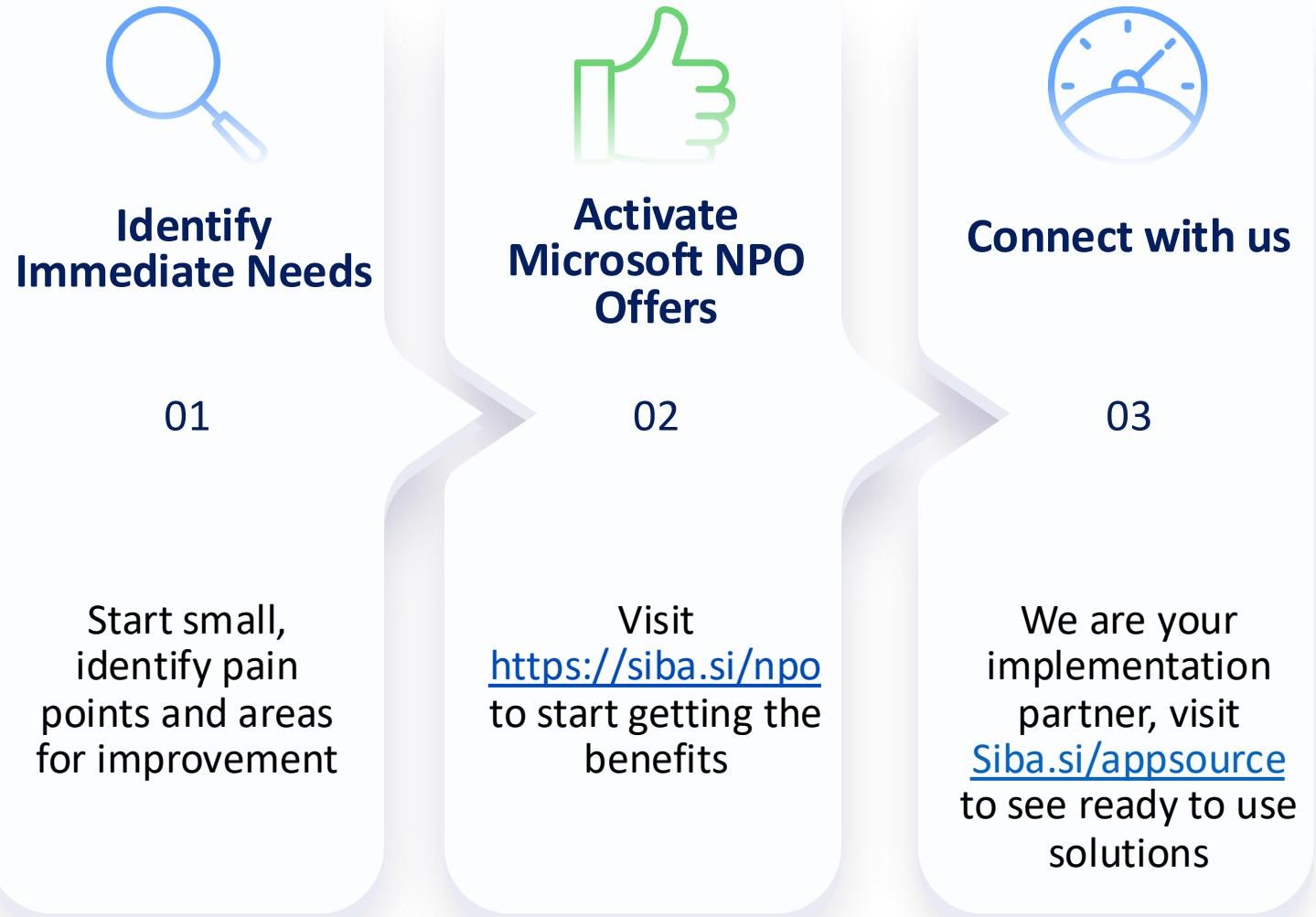


[Siba.si/npo-offers](https://siba.si/npo-offers)

Where to start

Here's the immediate steps you can take today

Need Assistance?
success@sibasi.ltd





Q&A

Thank You

success@sibasi.ltd
+(254) 780 SIBASI

www.sibasi.com



siba.si/webinar-feedback





Thank you!

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