



Webinar – 12th February 2026

Sibasi Connect with Non Profits

Essential Microsoft & AI-Powered Tech for 2026



Feb 17th - <https://siba.si/connect-enterprises>

Housekeeping



Recording

This session will be recorded and once our marketing team has worked their magic, it'll be sent to your inboxes within 6 business days.



Q&A

Ask questions throughout the presentation using the Q&A feature within Teams.

Commercial webinar – siba.si/connect-enterprise

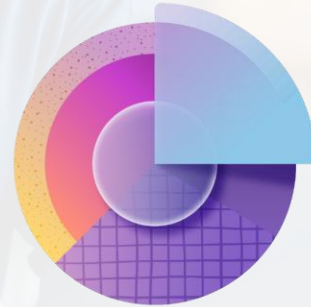


Core Areas for a Non-Profit in this era



Deliver programs more effectively

Improve field visibility, streamline workflows, and use data to maximize impact across diverse and often remote communities



Better Stakeholder Engagement

Connect with donors and meet expectations, improve field visibility, streamline workflows, and use data to maximize impact across diverse and often remote communities



Operational Efficiency & Security

Strengthen internal systems with secure, modern, and cost-effective tools that support compliance and resilience despite infrastructure constraints.

Turning challenges into opportunities through tech



Delivery constraints

85% of survey respondents expect service demand to increase in 2025, resulting in waitlist increases and delays¹



Staffing challenges

Nonprofit workers report being stressed and burnt out by workload, demand for new skills⁶
74% of nonprofits reported job vacancies that they are having a difficult time filling²



Donor acquisition and retention

Donor counts continue declining with small donors down 12.4%. Donor retention continues to decline (-4.6%), marking the fourth consecutive year of year-over-year decreases³



Personalized communication

77% of nonprofits believe personalizing donor communication is critical yet only 44% are 'always' personalizing communications⁴



Complex Financial Environment

Changes in fundraising sources, compliance, data challenges and demand for services create financial instability.
Roughly half of US-based nonprofits report being at risk financially⁵



Decision-making inefficiency

Fragmented data systems and manual processes slow decision-making, increase the risk of errors and slow service delivery.
60% of nonprofit leaders cite outdated technology as a barrier to operational efficiency⁷

By leveraging AI & Technology, nonprofits can streamline operations, gain valuable insights, protect data, and ensure compliance with funding sources and regulations

¹ NFE, [State of Nonprofit Sector](#), 2025 | ² National Council of Nonprofits, 2023 | ³ AFP Global | ⁴ Twilio | ⁵ Candid | ⁶ Philanthropy, 2023 | Sage, ⁷ [2024 Nonprofit Technology Trends Survey](#)

Human labor is reaching its limits

Capacity Gap

80%

of global
workers agreed
they lacked
enough time/
energy to do
their work

53%

of leaders
agreed
productivity
must increase



Copilot is a **force multiplier**.
AI does a lot of the heavy
lifting so the people we help
don't fall between the cracks

Joel Ramjohn

President, Agape Source



What to expect in 2026 in Tech Sector



Copilot

Every employee
has a Copilot



Agents

Every organization
process transformed by
agents

Evolving finance and operations with AI

Before 2023

Knowledge
workers



2023–2025

Knowledge workers +
Copilot



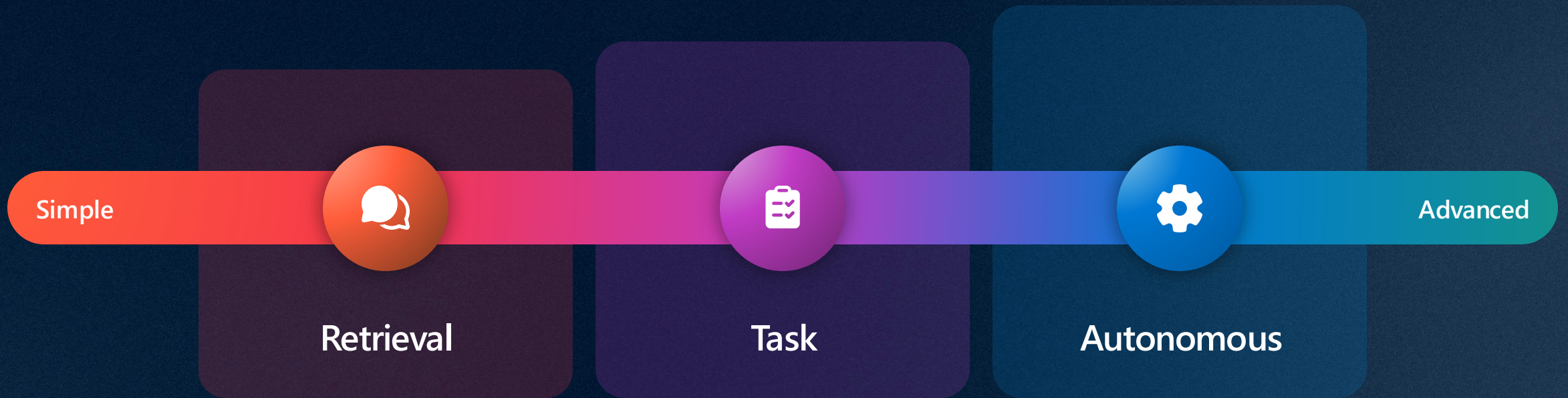
2026

Knowledge workers with Copilot
managing Agents



What are agents?

Agents use AI to automate and execute business processes, working alongside or on behalf of a person, team or organization



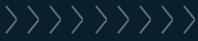
← Agents vary complexity and capabilities depending on your need →

Example

Autonomous

HOW IT WORKS

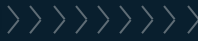
1 - Trigger



2 - Instructions



3 - Plan



4 - Outcome

Agent automatically reacts to triggers



When a new email arrives
Office 365 Outlook



Agent follows your instructions

- You are an agent that helps to evaluate and staff incoming engagement requests from clients.
- First, analyze the incoming email to extract key client details. Verify the engagement information and confirm the industry sector. Assess historical data and identify the required expertise. Assign a suitable partner and notify them. Log the engagement details and inform the engagement director.



Agent completes the ask using your data and knowledge



Engagement staffing logic



Submit engagement



Send an email



Retrieve partner



Message in Copilot



Agent generates a response



Agent

You have been assigned to a new engagement requiring your expertise in Technology Solutions.



The problems agents address will continue to expand

User-led

Unlock innovation at every level, department & function

Apply new technology to existing problems to optimize

Fast and iterative



Today
Apply existing technology to an **existing problem** to optimize existing processes



Org-led

Create business-changing agents

Apply new technology to new opportunities

Top-down approach

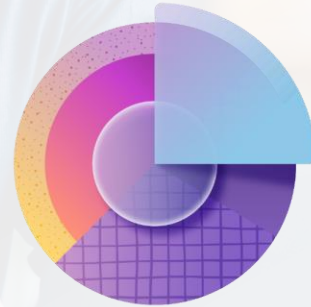


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Operational Efficiency & Security

Strengthen internal systems with secure, modern, and cost-effective tools that support compliance and resilience despite infrastructure constraints.

AI is already transforming nonprofits



Mission alignment

AI enhances nonprofit missions by providing tools and insights that amplify impact and extend reach through data-driven strategies



Strategic Planning

AI supports strategic goals by analyzing data to identify trends, optimize resources, and predict outcomes, boosting donor engagement and program effectiveness



Operational efficiency

AI improves efficiency by automating tasks, streamlining data management, and providing real-time insights, allowing nonprofits to focus on essential activities



Data privacy and security

AI enables responsible practices by automating data protection, detecting security breaches, and maintaining compliance, building trust with stakeholders



Accelerate fundraising

AI optimizes fundraising by identifying potential donors, personalizing outreach, predicting trends, and providing insights into donor behavior to maximize contributions

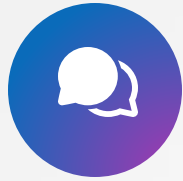
AI-enabled sustainable growth

Becoming Frontier | Nonprofits



Enrich staff experiences

By helping every nonprofit worker and volunteer transform their daily job to serve and deliver more



Deliver impactful programs

By streamlining program delivery and modernizing constituent experience



Engage supporters and funders

By reaching more people and enhancing relationships who those supporting the mission



Transform operations

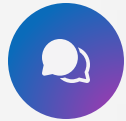
By evolving and reinventing how nonprofits deliver mission-based work

Becoming Frontier

Opportunities



Enrich staff experiences



Deliver impactful programs



Engage supporters and funders



Transform nonprofit operations



Approach



AI Business Solutions

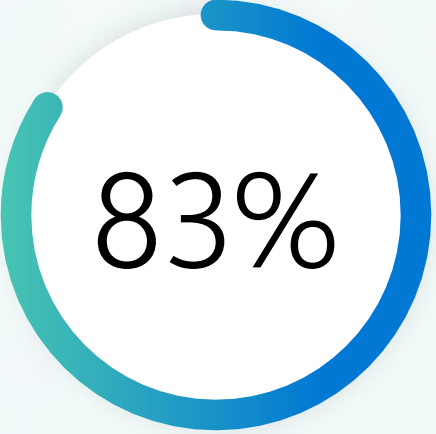


Cloud & AI Platforms



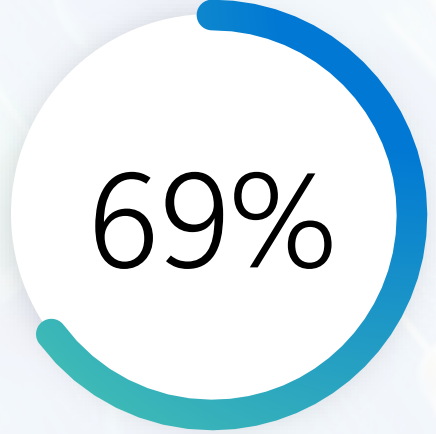
Security

AI is only as good as the data it's grounded on

A circular progress indicator with a blue outline and a teal segment representing 83% of the circle.

83%

of senior business leaders said their organization's AI adoption would be faster if they had stronger data infrastructure in place

A circular progress indicator with a blue outline and a teal segment representing 69% of the circle.

69%

of top-performing companies have implemented data modernizations

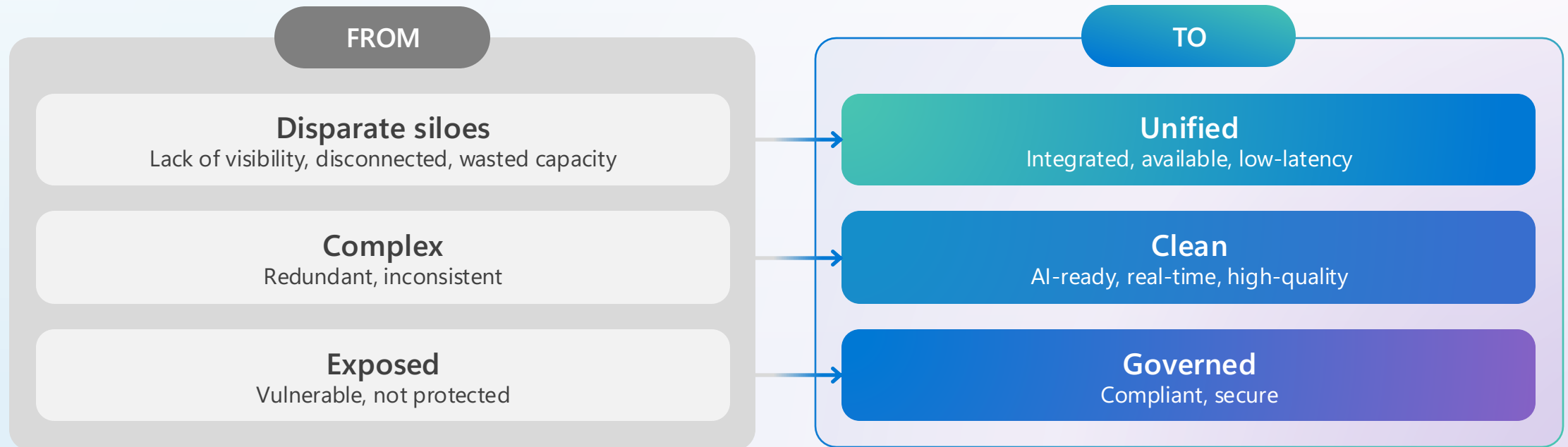
Sources: [Gartner](#), [EY](#)

Unlock AI with unified data

AI is only as good as the data it trains on

90% believe that unifying data on a single platform is critical for AI

72% agree that data issues are the most likely factor to jeopardize AI goals



1. [Cloudera](#)
2. [Databricks](#)

Activate your entire data estate for AI innovation

1

Unify your
data estate

2

Transform data for
powerful AI solutions

3

Empower everyone with
analytics and insights

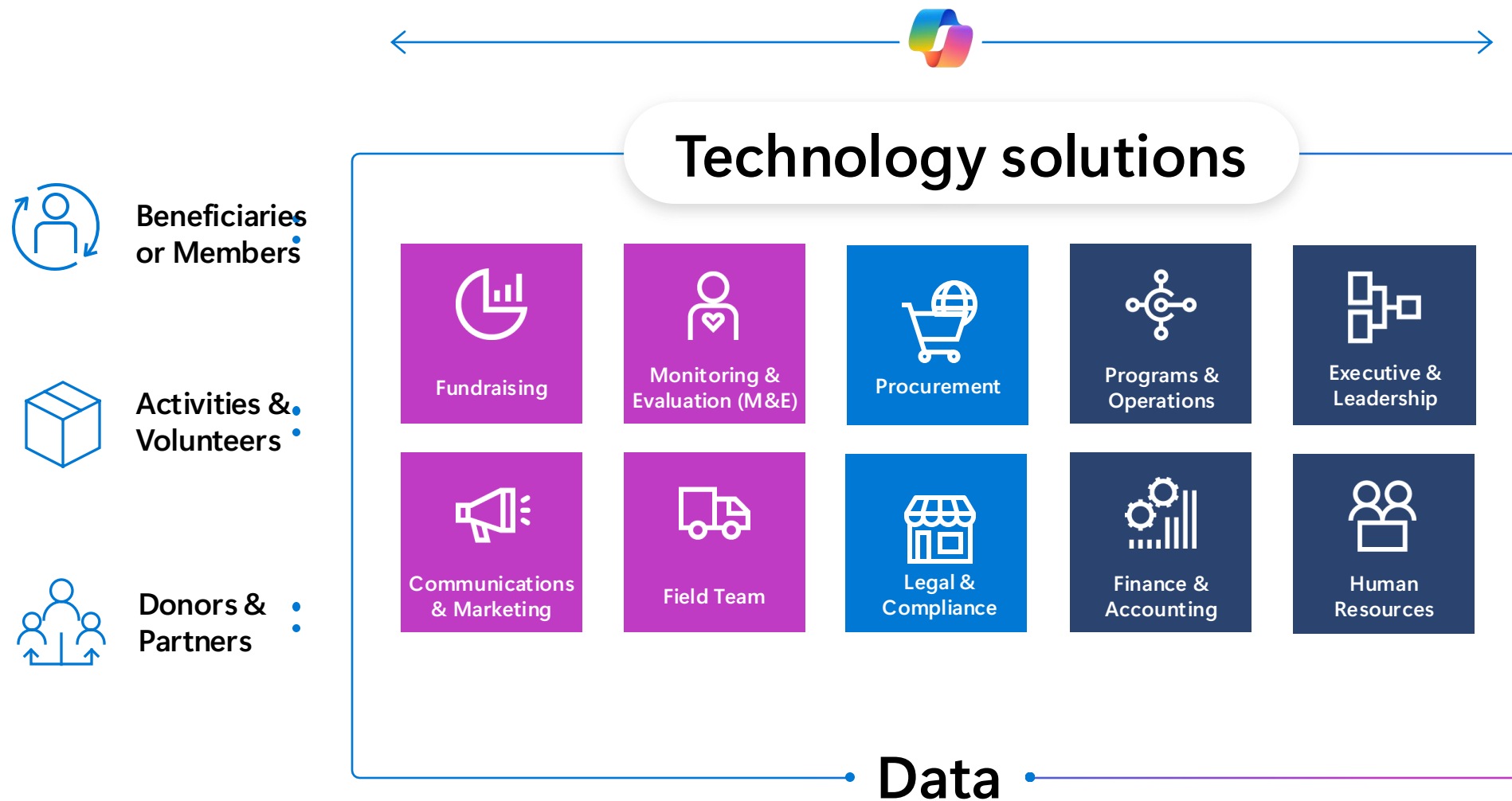
4

Seamlessly govern and protect your data

Break down data silos across every department...



to drive impact centricity across departments...



and unify your data to build a base for AI innovation.



Optimized for AI-first processes

Improved Efficiency
& Productivity

Better Donor &
Fundraising
Management

Improved
Collaboration
Across Teams

Stronger Impact
Measurement &
Storytelling



Fundraising



Monitoring &
Evaluation (M&E)



Procurement



Programs &
Operations



Executive &
Leadership



Communications
& Marketing



Field Team



Legal &
Compliance



Finance &
Accounting



Human
Resources

Deliver projects on
time

Enhanced
Transparency &
Accountability

Cost Savings

Improved
Governance &
Decision-Making

Data + Intelligence + Security

Spectrum of solutions



←..... Solutions vary in levels of complexity and capabilities depending on your need→

Explore a continuum of solutions

Productivity & Collaboration Tools

Use Teams, Word, Excel, SharePoint which provide basic tools and secured Documents with CRM



Workflows Automation

Automate key processes through easy to configure tools on Power Platform e.g. Expense Claims or Contracts management



Monitoring, Evaluation & Analytics

Easy Automated Field data collection, Case tracking, Beneficiary data, & Programs Delivery Frameworks



Outreach



Execution

Stakeholder Engagement

eLearning tools such as Open edX provide MOOCs and lead Volunteer & Donor Engagement with Dynamics 365



Finance & HR Management

Dynamics 365 manages accounting, budgeting, and procurement, & HR staff onboarding, leave tracking etc



Impact Story Telling

Power BI and AI CoPilot to generate and tell your impact story; eBoard for your Board engagement



Microsoft AI Business Solutions



Microsoft 365



Outlook



Word



Teams



PowerPoint



Excel



SharePoint



Defender



Intune

Windows

 Windows 11



Windows 365

 Copilot+PC

Copilot Studio



Copilot Studio

Dynamics 365



Sales



Commerce



Finance



Field Service



Customer Insights



Project Operations



Contact Center



Customer Service



Supply Chain Management

Power Platform



Power Apps



Power Automate



Power Pages



Power BI

Agents designed for work

An abstract graphic on the left side of the slide, consisting of several overlapping geometric shapes. It includes a large white-outlined diamond, a smaller solid light-blue diamond, and a white-outlined chevron-like shape. The background of the slide features a series of overlapping diagonal bands in various shades of teal and blue.

Live Demo

Showcase of the solutions

Microsoft AI Business Solutions



Microsoft 365



Outlook



Word



Teams



PowerPoint



Excel



SharePoint



Defender



Intune

Windows

 Windows 11



Windows 365

 Copilot+PC

Copilot Studio



Copilot Studio

Dynamics 365



Sales



Commerce



Finance



Field Service



Customer Insights



Project Operations



Contact Center



Customer Service



Supply Chain Management

Power Platform



Power Apps



Power Automate



Power Pages

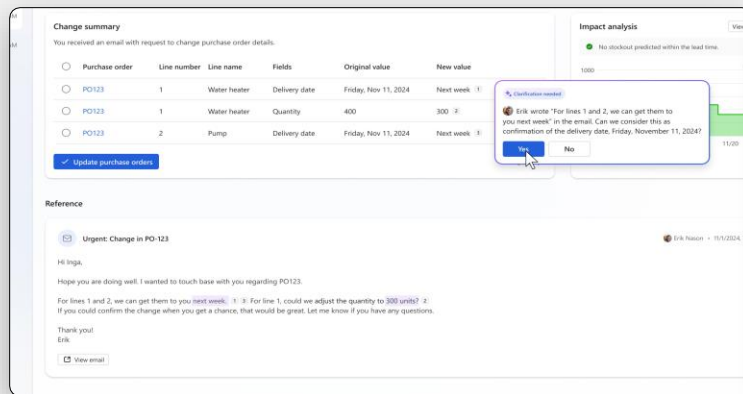


Power BI

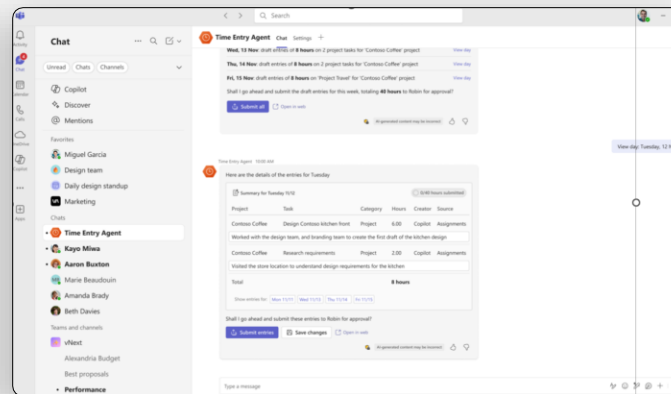
Agents designed for work

Let us help you find the right solution

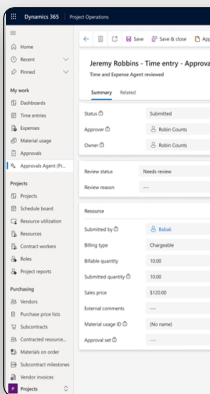
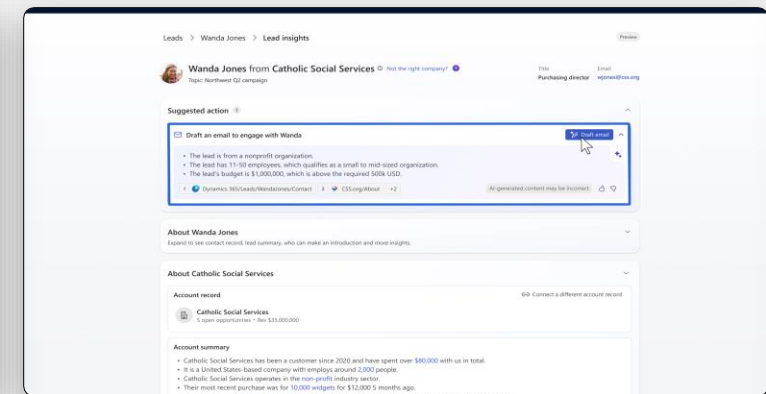
Donor & Stakeholder Communication



Project Time Entry



Internal Coordination & Collaboration



..... Solutions vary in levels of complexity and capabilities depending on your need

What to expect in 2026 in Tech Sector



Copilot

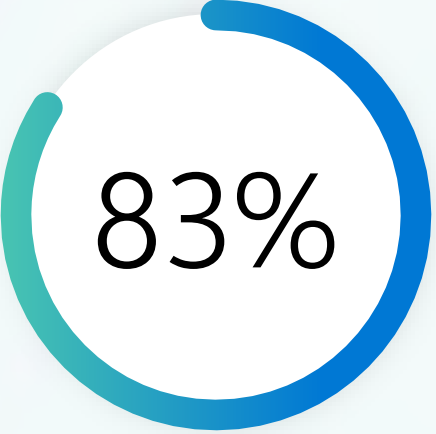
Every employee
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Agents

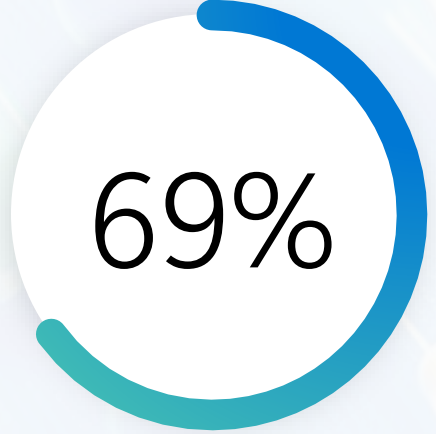
Every organization
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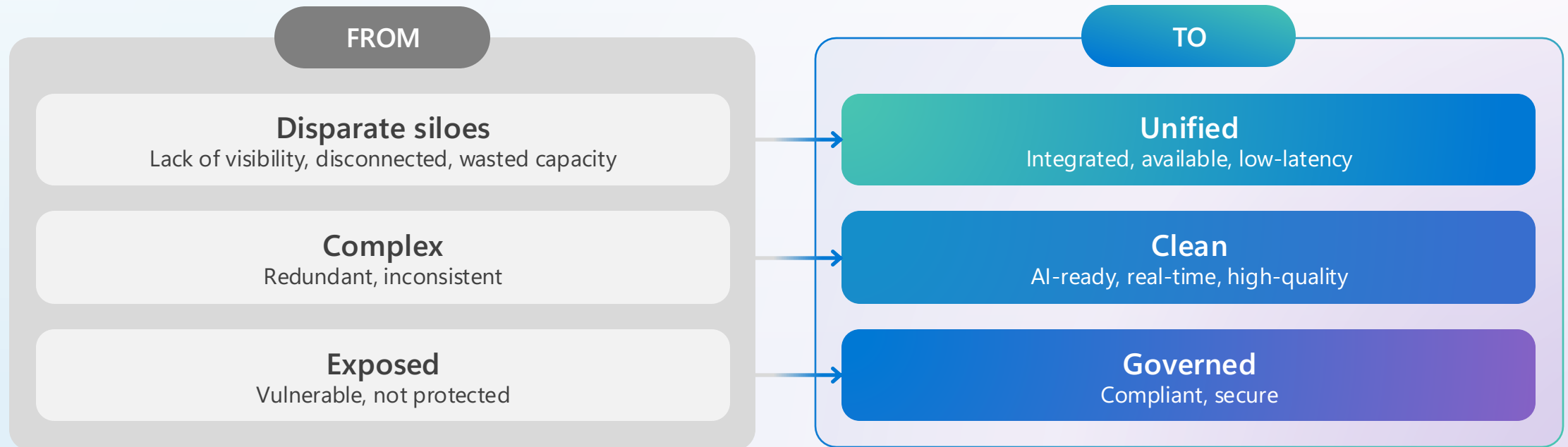
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Where are you on the journey to Becoming Frontier?

Success framework

Enrich staff experiences

Are staff using AI assistants to accelerate onboarding and answer questions instantly?

Do AI agents collaborate with staff to manage tasks like scheduling, research, and compliance?

Are AI agents autonomously running HR and onboarding workflows, with staff only setting direction?

Deliver impactful programs

Are teams using AI tools to simplify program planning and reporting?

Do AI agents assist in triaging participant inquiries and coordinating service delivery?

Are AI agents operating entire program workflows—delivery, monitoring, and impact reporting—with minimal human intervention?

Engage supporters and funders

Are you using AI to identify and prioritize potential donors or supporters?

Do AI agents help personalize donor engagement and manage multi-channel campaigns?

Are AI agents autonomously executing fundraising campaigns and optimizing supporter engagement at scale?

Transform operations

Is your staff using AI to streamline financial or HR processes?

Do AI agents provide predictive insights and automate multi-step operational tasks?

Are AI agents fully managing compliance, security, and operational workflows across the organization?

About Us



Who we are

About us

Our Mission

Services. Solutions. Success

Our Services & Solutions

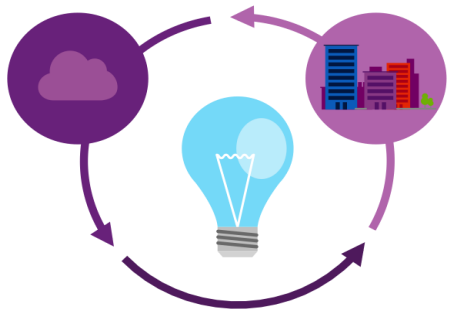
What we can do for you

Partners & Clients

For your success!



We are an
**AI-Native & Innovative
Technology Company**



Passionate about
delivering **Excellence
and Quality**



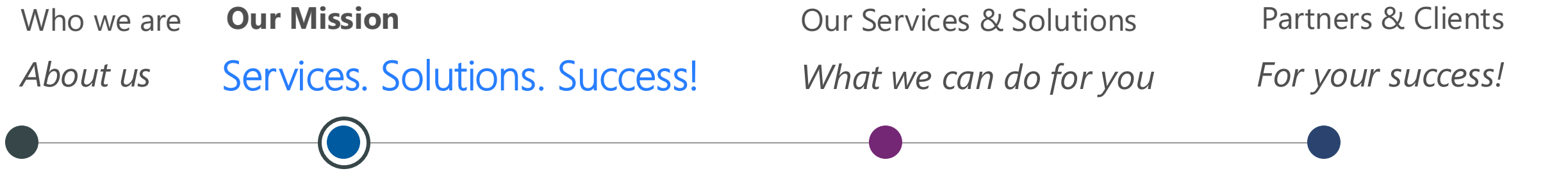
With **Services and
Solutions** provided at
digital-era **velocity**



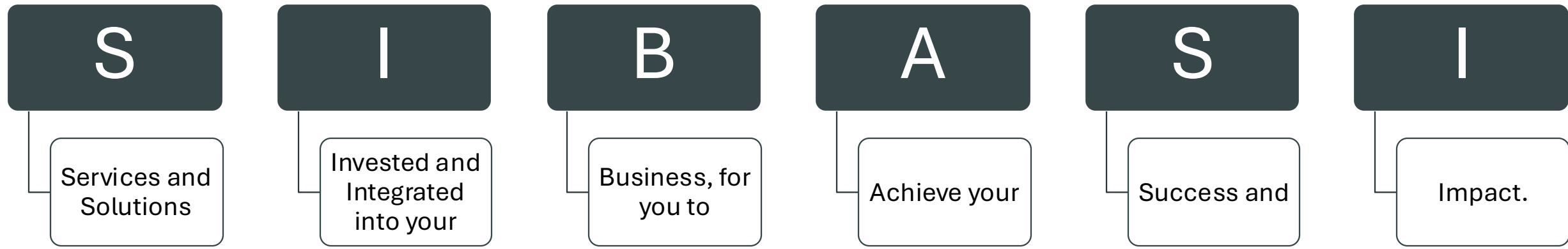
empowering you to
achieve measurable
Success & Impact!



Our Mission



Our mission... is at the heart of our name



Our Services & Solutions



Powering the AI Digital Age



Intelligent Business Platforms



Board Management



Smart Memo



CRM, ERP Solutions



M&E and Reporting



Microsoft Digital Transformation



Enterprise Systems



Productivity Systems



Business Process
Automation



Robotics & Data
Analytics Systems



Advisory, Consulting & Support



24/7 Support &
Managed IT Services



Training Services &
Capacity Building



IT Strategy &
Roadmap



Security
Assessments



Infrastructure
Management

Why SIBASI for Nonprofits?

40%

Average IT Cost
Reduction

99.9%

Uptime
Guarantee

<15min

Incident Response
Time

100+

NPO Clients
Served



NPO-First Approach

We understand donor compliance, grant reporting, and data sensitivity requirements unique to the sector



Flexible Engagement

Month-to-month contracts with no lock-in — because we earn your trust through delivery



Knowledge Transfer

We don't just fix — we train your team so you grow internal capacity alongside our support



[Siba.si/npo-offers](https://siba.si/npo-offers)

Where to start

Here's the immediate steps you can take today

Need Assistance?
success@sibasi.ltd



Identify Immediate Needs

01

Start small, identify pain points and areas for improvement



Activate Microsoft NPO Offers

02

Visit <https://siba.si/npo> to start getting the benefits



Connect with us

03

We are your implementation partner, visit [Siba.si/appsource](https://siba.si/appsource) to see ready to use solutions



Q&A

Thank You

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www.sibasi.com



siba.si/webinar-feedback



 Microsoft Elevate



Thank you!

Contact Us

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