



CHANNEL
PARTNER



Practical Tech Solutions

for African Nonprofits

Powered by

- **Sibasi** – Microsoft Gold Partner
- **4Sight Dynamics Africa**
- **Microsoft** Elevate

Webinar – 25th Nov 2025

Housekeeping



Recording

This session will be recorded and once our marketing team has worked their magic, it'll be sent to your inboxes within 6 business days.

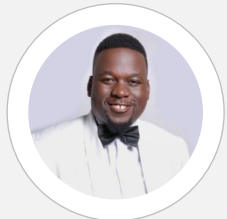


Q&A


Ask questions throughout the presentation using the Q&A feature within Teams.



Agenda



Edwin Oloo – Sibasi Ltd

1. Welcome Note & Introductions
 2. Common Nonprofit Challenges
 3. Practical Tech Solutions for Everyday NGO Work
 4. Live Q&A & Resource Sharing
 5. Closing & Next Steps
- 

1. Welcome Note & Introductions



Salomay Gower – Microsoft Surestep Ambassador
Wanjiku Munyaka – Microsoft Elevate



Common Challenges for Nonprofits



Edwin Oloo – Sibasi Ltd



Turning challenges into opportunities through tech



Delivery constraints

85% of survey respondents expect service demand to increase in 2025, resulting in waitlist increases and delays¹



Staffing challenges

Nonprofit workers report being stressed and burnt out by workload, demand for new skills⁶
74% of nonprofits reported job vacancies that they are having a difficult time filling²



Donor acquisition and retention

Donor counts continue declining with small donors down 12.4%. Donor retention continues to decline (-4.6%), marking the fourth consecutive year of year-over-year decreases³



Personalized communication

77% of nonprofits believe personalizing donor communication is critical yet only 44% are 'always' personalizing communications⁴



Complex Financial Environment

Changes in fundraising sources, compliance, data challenges and demand for services create financial instability.
Roughly half of US-based nonprofits report being at risk financially⁵



Decision-making inefficiency

Fragmented data systems and manual processes slow decision-making, increase the risk of errors and slow service delivery.
60% of nonprofit leaders cite outdated technology as a barrier to operational efficiency⁷

By leveraging AI, nonprofits can streamline operations, gain valuable insights, protect data, and ensure compliance with funding sources and regulations

¹ NFF, [State of Nonprofit Sector](#), 2025 | ² National Council of Nonprofits, 2023 | ³ AFP Global | ⁴ Twilio | ⁵ Candid | ⁶ Philanthropy, 2023 | Sage, ⁷ 2024 Nonprofit Technology Trends Survey



Deliver programs more effectively

Improve field visibility, streamline workflows, and use data to maximize impact across diverse and often remote communities

Core Areas

for a Non-Profit in this era



Donor Retention

Improve field visibility, streamline workflows, and use data to maximize impact across diverse and often remote communities



Operational Security & Efficiency

Strengthen internal systems with secure, modern, and cost-effective tools that support compliance and resilience despite infrastructure constraints.



Most teams struggle to find data and information for day-to-day delivery and decision making...



71%

lack energy to get day-to-day work done, and more than half need more focus time



67%

struggle with being innovative or thinking strategically



61%

believe they spend too much time searching for the right data or information when they need it

This is your moment...

Lead through **AI Powered** digital transformation to



Operational
Efficiency



Outreach &
Engagement



Data-Driven
Insights

Security, Compliance & Governance

Our Mission



Who we are
About us

Our Mission

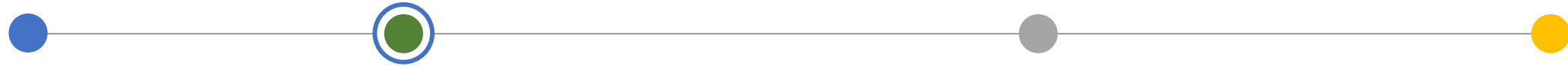
Services. Solutions. Success!

Our Services & Solutions

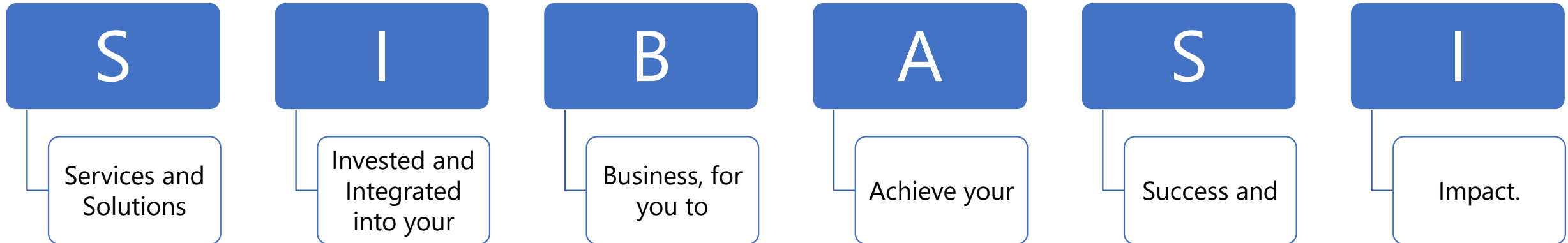
What we can do for you

Partners & Clients

For your success!



Our mission... is at the heart of our name



Our Values:



ICT Solutions for Non-Profits



Powering the AI Digital Age



Development Services



Web Applications



Mobile Applications



Systems Integrator



Hello

Portals for Clients



Deployment Services



Enterprise Systems



Productivity Systems



Business Process
Automation



Robotics & Data
Analytics Systems



Technology Consulting & Support



24/7 Support &
Managed IT Services



Training Services &
Capacity Building



IT Strategy &
Roadmap



Security
Assessments



Cloud
Deployment

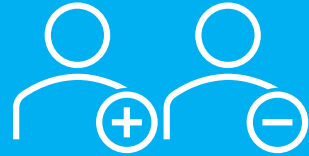
Some solutions you could consider...



Expense Claims &
Imprest Processing



Document
Management



Monitoring &
Evaluation Solution



Board Management
([eBoard.cloud](#))



Grants Management
Solution



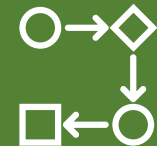
Beneficiary Tracking
& Reporting



Donor Engagements
& Proposal tracker



Approval Workflows
Automation App



Others: *Intranet for internal comms, eLearning, IT Helpdesk, CRM, ERP...and many more* (siba.si/appsource)

Featured Clients



Who we are
About us

Our Mission
Services. Solutions. Success

Our Services & Solutions
What we can do for you

Our Special Clients
For your success!



Client



Client



Client



Client



Client



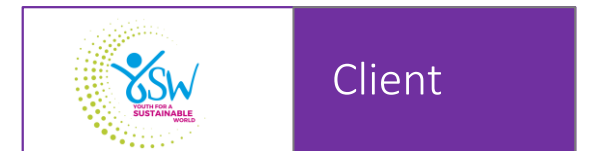
Client



Client



Client



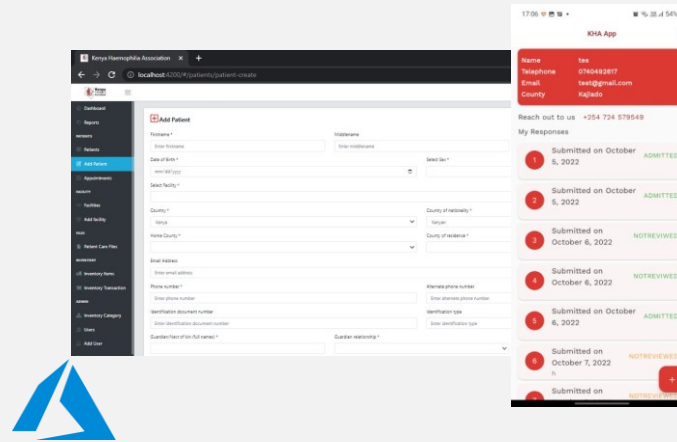
Client

Some Case Studies...



Africa Public Health Foundation (APHF)

Making use of Dynamics Business Central for core finance management with portals for ESS and SharePoint for Intranet & EDMS.



Kenya Haemophilia Association (KHA) App

Patient Registry System, a Field Data Collection solution and Members Voting solution that helped to synchronize information across different major hospitals.



Kenya Wildlife Conservancies Association

Migrated to Office 365 for email reliability, then further implemented Power BI for data, insights and story telling.

Practical Tech Solutions for African Nonprofits



Amos Wachanga – Sibasi Ltd





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Practical Solutions for Non Profits

Mission Driven: *Efficiency, Engagement & **Impact***
Amos Wachanga, Sibasi Ltd

Webinar – 25th November 2025

Accelerating AI transformation in nonprofits

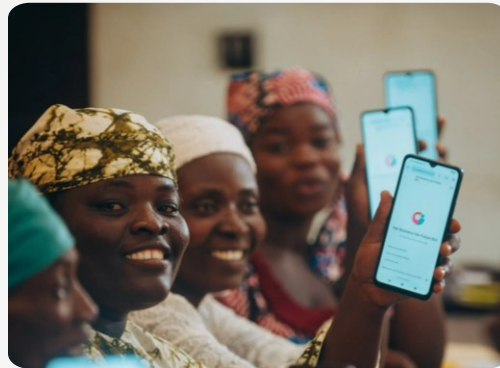
Enrich staff experiences

Reduced time spent on manual data collection, allowing staff to focus more on resident care



Deliver impactful programs

Deployed local language chatbot to expand reach and overcome literacy barriers



Engage supporters and funders

Increased organizational capacity to scale programs and attract new funding



Transform operations

Boost efficiency while maintaining a human-centered approach to housing support



Becoming Frontier

Opportunities



Enrich staff experiences



Deliver impactful programs



Engage supporters and funders



Transform nonprofit operations



Approach



AI Business Solutions



Cloud & AI Platforms



Security

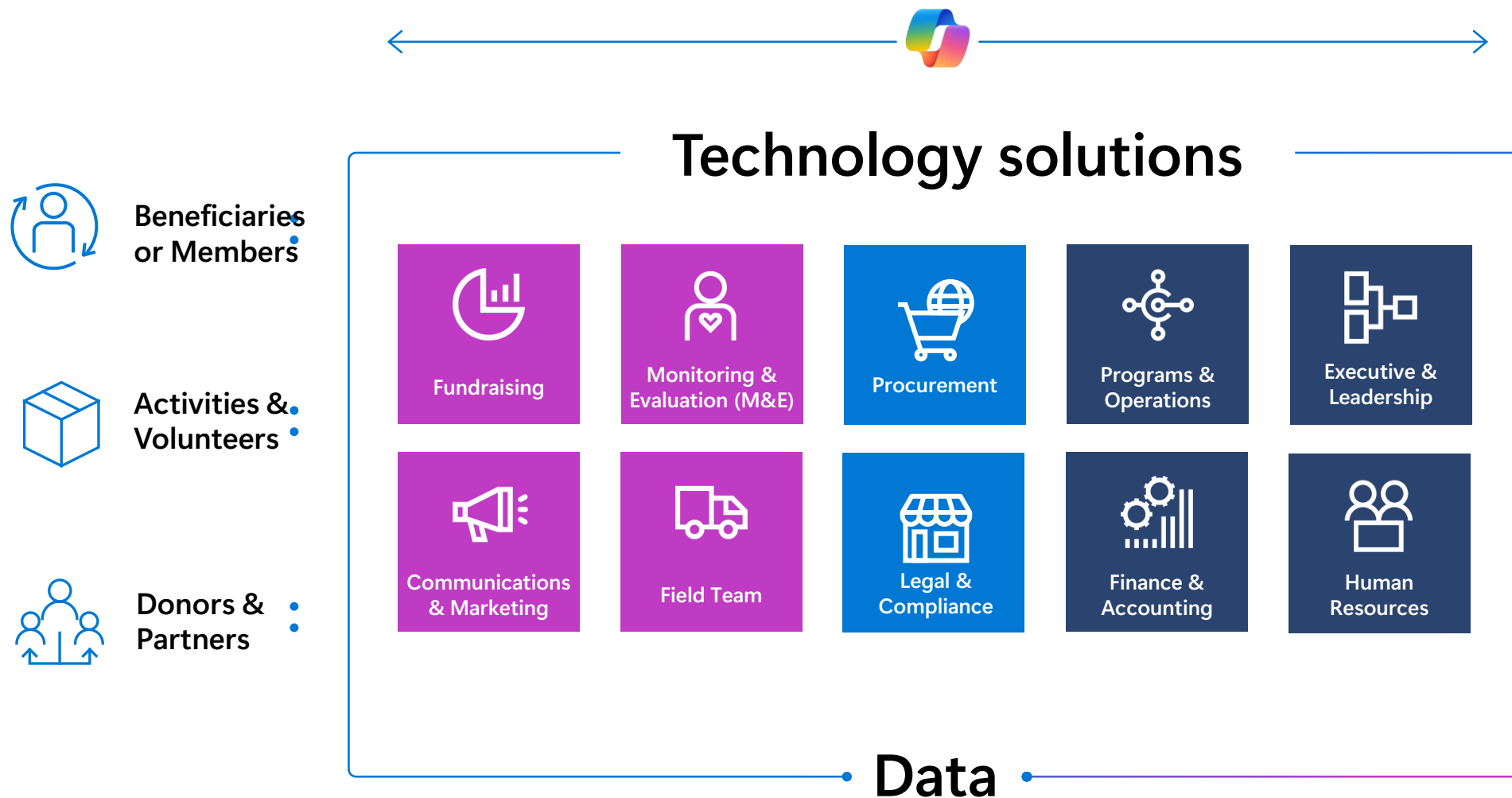


Deliver Impactful Programs

Break down data silos across every department...



to drive impact centricity across departments...



and unify your data to build a base for AI innovation.



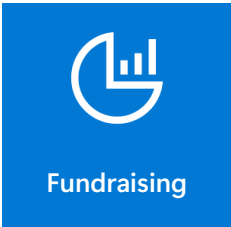
Optimized for AI-first processes

Improved Efficiency
& Productivity

Better Donor &
Fundraising
Management

Improved
Collaboration
Across Teams

Stronger Impact
Measurement &
Storytelling



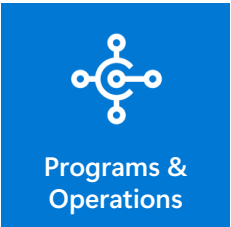
Fundraising



Monitoring &
Evaluation (M&E)



Procurement



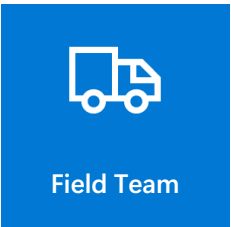
Programs &
Operations



Executive &
Leadership



Communications
& Marketing



Field Team



Legal &
Compliance



Finance &
Accounting



Human
Resources

Deliver projects on
time

Enhanced
Transparency &
Accountability

Cost Savings

Improved
Governance &
Decision-Making

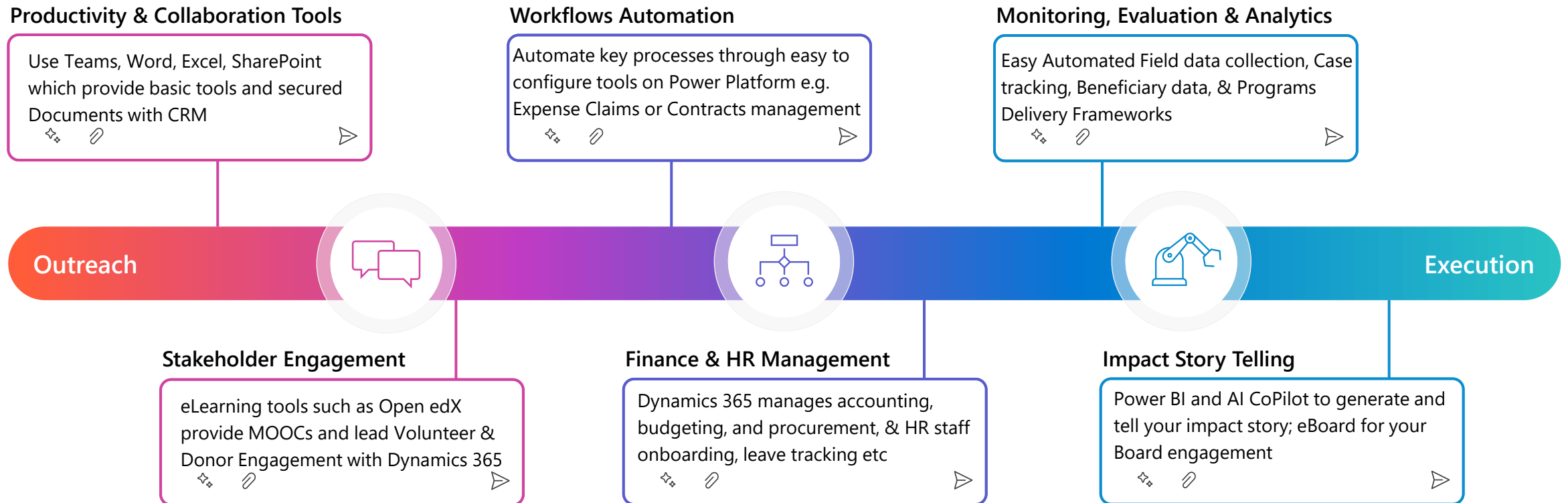
Data + Intelligence + Security

Spectrum of solutions



←..... Solutions vary in levels of complexity and capabilities depending on your need→

Explore a continuum of solutions



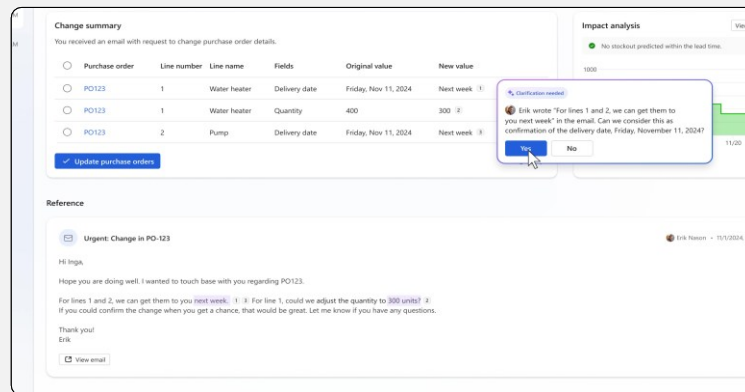
Live Demo

Showcase of the solutions

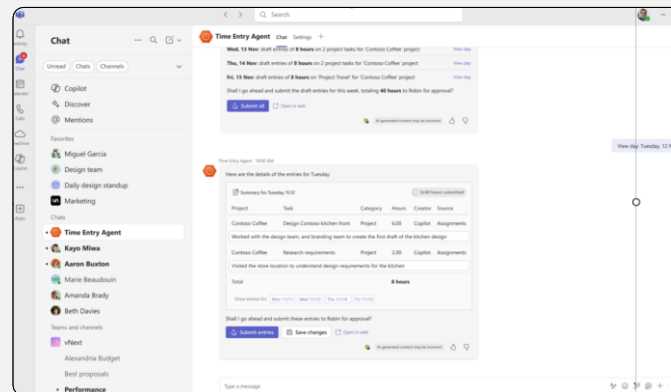


Let us help you find the right solution

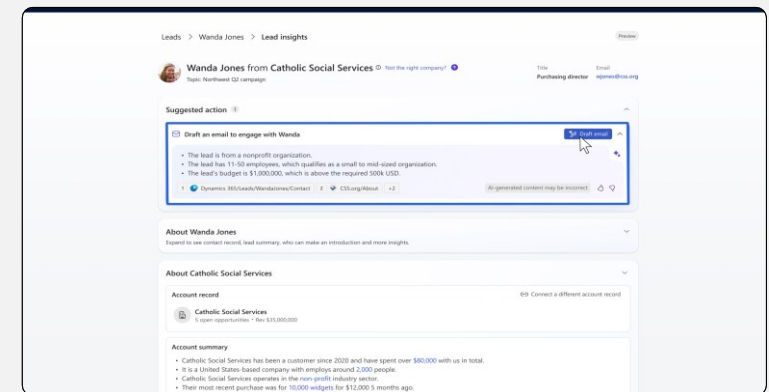
Donor & Stakeholder Communication



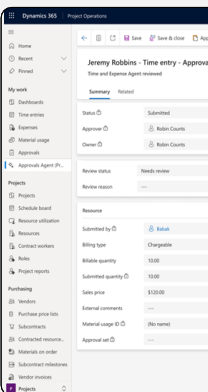
Project Time Entry



Internal Coordination & Collaboration



1



..... Solutions vary in levels of complexity and capabilities depending on your need



[Siba.si/npo-offers](https://siba.si/npo-offers)

Where to start

Here's the immediate steps
you can take today

Need Assistance?
success@sibasi.ltd



Identify Immediate Needs

01

Start small,
identify pain
points and areas
for improvement



Activate Microsoft NPO Offers

02

Visit
<https://siba.si/npo>
to start getting the
benefits



Connect with us

03

We are your
implementation
partner, visit
[Siba.si/appsource](https://siba.si/appsource)
to see ready to use
solutions



Sibasi @

Thank You for the opportunity to serve!

8

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siba.si/webinar-feedback

Q&A Thank You

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